Bid No. PNC2115517C1
Residential Sound Insulation - Group 3800L2
Agency: Aviation Department
Purchasing Agent: Michal Durden

Date Bid Posted: November 20, 2017
Date Bid Opened: December 27, 2017
Bid Submittals: 1
Declinations: 0

|  |  |  | Recommended Vendor <br> S\&L Specialty Contracting, Inc. | Probable Cost Estimate prepared by <br> The Jones Payne Group <br> December-17 | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Address | Unit | Total Home Price | Total Home Estimate | from Estimate |
| 1 | 809 NW 12 Avenue Unit A | Each | \$69,000 | \$58,393 | 18.2\% |
| 2 | 809 NW 12 Avenue Unit B | Each | \$64,000 | \$57,019 | 12.2\% |
| 3 | 4441 SW 34 Drive | Each | \$117,000 | \$92,483 | 26.5\% |
| 4 | 4713 SW 24 Avenue | Each | \$85,000 | \$67,378 | 26.2\% |
| 5 | 4405 SW 24 Avenue | Each | \$103,000 | \$78,251 | 31.6\% |
| 6 | 4731 SW 26 Terrace | Each | \$80,000 | \$67,763 | 18.1\% |
| 7 | 4501 SW 30 Way | Each | \$139,000 | \$118,615 | 17.2\% |
| 8 | 4773 SW 24 Avenue | Each | \$73,000 | \$57,685 | 26.5\% |
| 9 | 4541 SW 34 Avenue Unit B | Each | \$84,000 | \$72,282 | 16.2\% |
| 10 | 4648 SW 35 Avenue | Each | \$95,000 | \$82,179 | 15.6\% |
| 11 | 817 NW 8 Avenue | Each | \$97,000 | \$81,828 | 18.5\% |
| 12 | 3071 SW 46 Court | Each | \$88,000 | \$78,682 | 11.8\% |
| 13 | 817 Argonaut Isle | Each | \$98,000 | \$87,007 | 12.6\% |
| 14 | 818 NW 8 Avenue | Each | \$118,000 | \$93,552 | 26.1\% |
| 15 | 810 NW 10 Avenue | Each | \$88,000 | \$85,486 | 2.9\% |
| 16 | 2270 SW 46 Court Unit A | Each | \$86,000 | \$68,399 | 25.7\% |
| 17 | 2270 SW 46 Court Unit B | Each | \$62,000 | \$47,606 | 30.2\% |
| 18 | 4409 SW 34 Terrace | Each | \$118,000 | \$98,785 | 19.5\% |
| 19 | 4616 SW 33 Avenue | Each | \$105,000 | \$86,499 | 21.4\% |
| 20 | 4649 SW 35 Avenue | Each | \$75,000 | \$61,097 | 22.8\% |
| 21 | 622 NE 2 Place | Each | \$107,000 | \$83,890 | 27.5\% |
| 22 | 4617 SW 35 Avenue | Each | \$161,000 | \$126,910 | 26.9\% |
| 23 | 4501 SW 27 Avenue Unit A | Each | \$61,000 | \$54,610 | 11.7\% |
| 24 | 4501 SW 27 Avenue Unit B | Each | \$72,000 | \$63,992 | 12.5\% |
| 25 | 4661 SW 25 Terrace | Each | \$102,000 | \$84,953 | 20.1\% |
| 26 | 4531 SW 32 Avenue Unit A | Each | \$56,000 | \$52,405 | 6.9\% |
| 27 | 4531 SW 32 Avenue Unit B | Each | \$49,000 | \$45,763 | 7.1\% |
| 28 | 4531 SW 32 Avenue Unit C | Each | \$51,000 | \$47,729 | 6.9\% |
| 29 | 4531 SW 32 Avenue Unit D | Each | \$49,000 | \$46,339 | 5.7\% |
| 30 | 4531 SW 32 Avenue Unit E | Each | \$54,000 | \$50,492 | 6.9\% |
| 31 | 4531 SW 32 Avenue Unit F | Each | \$56,000 | \$53,573 | 4.5\% |
| 32 | 4531 SW 32 Avenue Unit G | Each | \$51,000 | \$48,543 | 5.1\% |
| 33 | 4531 SW 32 Avenue Unit H | Each | \$51,000 | \$48,543 | 5.1\% |
| 34 | 4531 SW 32 Avenue Unit I | Each | \$51,000 | \$48,543 | 5.1\% |
| 35 | 4531 SW 32 Avenue Unit J | Each | \$56,000 | \$53,573 | 4.5\% |
| 36 | 733 NW 10 Avenue | Each | \$93,000 | \$89,939 | 3.4\% |
| 37 | 2797 SW 47 Street | Each | \$94,000 | \$70,668 | 33.0\% |
| 38 | 301 NE 5 Court | Each | \$204,000 | \$154,201 | 32.3\% |
| 39 | 4548 SW 34 Terrace | Each | \$104,000 | \$86,952 | 19.6\% |
| 40 | 2764 SW 46 Court | Each | \$85,000 | \$71,638 | 18.7\% |
| 41 | 3010 SW 46 Court | Each | \$81,000 | \$68,261 | 18.7\% |
| 42 | 826 NW 12 Avenue | Each | \$99,000 | \$93,181 | 6.2\% |
| 43 | 4597 SW 35 Avenue | Each | \$96,000 | \$88,036 | 9.0\% |
| 44 | 810 NW 9 Avenue | Each | \$89,000 | \$82,751 | 7.6\% |
| 45 | 825 Argonaut Isle | Each | \$103,000 | \$87,694 | 17.5\% |
|  | SUBTOTAL |  | \$3,919,000 | \$3,344,170 | 17.2\% |
|  | Permits | Pass-thru | \$211,630 | \$211,630 | 0.0\% |
|  | TOTAL (45 Homes \& Allowances) |  | \$4,130,630 | \$3,555,800 | 16.2\% |
|  | Payment/Performance Bonds \& Insurance | Lump Sum | - | Not included |  |
|  | Mobilization | Lump Sum | - | Not included |  |
|  | Total Recommended Award: |  | \$4,130,630 |  |  |

## PRICE ANALYSIS

Bid No. PNC2115517C1
Residential Sound Insulation - Group 3800M1
Agency: Aviation Department
Purchasing Agent: Michal Durden

Date Bid Posted: November 20, 2017
Date Bid Opened: December 27, 2017
Bid Submittals: 2
Declinations: 0

|  |  |  | Recommended Vendor <br> S\&L Specialty Contracting, Inc. | Probable Cost Estimate prepared by <br> The Jones Payne Group December-17 | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Address | Unit | Total Home Price | Total Home Estimate | from Estimate |
| 1 | 4419 SW 32 Avenue | Each | \$32,000 | \$31,269 | 2.3\% |
| 2 | 4421 SW 32 Avenue | Each | \$37,000 | \$36,585 | 1.1\% |
| 3 | 4717 SW 28 Avenue | Each | \$47,000 | \$46,668 | 0.7\% |
| 4 | 4430 SW 24 Avenue | Each | \$67,000 | \$63,519 | 5.5\% |
| 5 | 513 NE 2 Street | Each | \$45,000 | \$51,733 | -13.0\% |
| 6 | 4464 SW 34 Terrace | Each | \$64,000 | \$73,020 | -12.4\% |
| 7 | 4650 SW 26 Avenue | Each | \$71,000 | \$58,392 | 21.6\% |
| 8 | 606 NE 2 Place | Each | \$55,000 | \$63,734 | -13.7\% |
| 9 | 4671 SW 35 Avenue | Each | \$80,000 | \$85,715 | -6.7\% |
| 10 | 3051 SW 47 Street | Each | \$75,000 | \$89,410 | -16.1\% |
| 11 | 709 NW 7 Avenue | Each | \$53,000 | \$49,844 | 6.3\% |
| 12 | 4717 SW 35 Avenue | Each | \$85,000 | \$57,466 | 47.9\% |
| 13 | 722 NW 8 Street | Each | \$91,000 | \$87,002 | 4.6\% |
| 14 | 4431 SW 32 Avenue Unit 1 | Each | \$34,000 | \$29,545 | 15.1\% |
| 15 | 4431 SW 32 Avenue Unit 2 | Each | \$35,000 | \$31,807 | 10.0\% |
| 16 | 609 NE 2 Street | Each | \$83,000 | \$89,533 | -7.3\% |
| 17 | 633 NE 2 Street | Each | \$55,000 | \$50,750 | 8.4\% |
| 18 | 645 NE 2 Place | Each | \$72,000 | \$70,253 | 2.5\% |
| 19 | 3030 SW 47 Street | Each | \$73,000 | \$82,533 | -11.6\% |
| 20 | 970 Nautilus Isle | Each | \$76,000 | \$68,872 | 10.4\% |
| 21 | 4749 SW 33 Avenue | Each | \$53,000 | \$48,267 | 9.8\% |
| 22 | 4730 SW 29 Terrace Unit 1 | Each | \$33,000 | \$32,882 | 0.4\% |
| 23 | 4730 SW 29 Terrace Unit 2 | Each | \$46,000 | \$50,519 | -8.9\% |
| 24 | 4681 SW 29 Terrace | Each | \$75,000 | \$75,958 | -1.3\% |
| 25 | 4700 SW 34 Avenue | Each | \$50,000 | \$53,013 | -5.7\% |
| 26 | 4733 SW 35 Avenue | Each | \$82,000 | \$90,802 | -9.7\% |
| 27 | 817 NW 6 Avenue | Each | \$87,000 | \$68,748 | 26.5\% |
| 28 | 900 NW 8 Street | Each | \$52,000 | \$49,634 | 4.8\% |
| 29 | 614 NE 2 Place | Each | \$45,000 | \$63,178 | -28.8\% |
| 30 | 705 NW 8 Street | Each | \$35,000 | \$35,803 | -2.2\% |
| 31 | 4701 SW 25 Avenue | Each | \$56,000 | \$42,759 | 31.0\% |
| 32 | 604 NE 3 Street | Each | \$143,000 | \$98,352 | 45.4\% |
| 33 | 4574 SW 25 Avenue | Each | \$47,000 | \$45,537 | 3.2\% |
| 34 | 1428 Nautilus Isle | Each | \$88,000 | \$74,835 | 17.6\% |
| 35 | 2756 SW 46 Court | Each | \$61,000 | \$53,971 | 13.0\% |
| 36 | 4710 SW 34 Avenue | Each | \$56,000 | \$52,114 | 7.5\% |
| 37 | 4481 Treasure Cove Drive | Each | \$38,000 | \$35,761 | 6.3\% |
| 38 | 2724 SW 47 Street | Each | \$60,000 | \$55,325 | 8.5\% |
| 39 | 4701 SW 34 Avenue | Each | \$51,000 | \$65,219 | -21.8\% |
| 40 | 4670 SW 25 Avenue | Each | \$38,000 | \$32,116 | 18.3\% |
| 41 | 4541 SW 25 Terrace | Each | \$50,000 | \$52,926 | -5.5\% |
| 42 | 915 NW 7 Street | Each | \$63,000 | \$58,454 | 7.8\% |
| 43 | 4748 SW 35 Avenue | Each | \$68,000 | \$73,265 | -7.2\% |
| 44 | 4440 SW 34 Drive | Each | \$87,000 | \$63,541 | 36.9\% |
| 45 | 641 NE 2 Street | Each | \$79,000 | \$78,628 | 0.5\% |
| 46 | 503 NE 2 Place | Each | \$68,000 | \$77,088 | -11.8\% |

Exhibit 4
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|  |  |  | Recommended Vendor <br> S\&L Specialty Contracting, Inc. | Probable Cost Estimate prepared by <br> The Jones Payne Group <br> December-17 | $\begin{gathered} \text { \% } \\ \text { Difference } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Address | Unit | Total Home Price | Total Home Estimate | from Estimate |
| 47 | 517 NE 2 Street | Each | \$84,000 | \$92,872 | -9.6\% |
| 48 | 4496 SW 34 Terrace | Each | \$79,000 | \$80,110 | -1.4\% |
| 49 | 709 NW 6 Avenue | Each | \$73,000 | \$63,568 | 14.8\% |
| 50 | 709 NW 10 Avenue | Each | \$90,000 | \$115,972 | -22.4\% |
| 51 | 3070 SW 47 Street | Each | \$69,000 | \$79,713 | -13.4\% |
| 52 | 706 NW 9 Avenue | Each | \$76,000 | \$88,541 | -14.2\% |
| 53 | 2772 SW 47 Street | Each | \$66,000 | \$64,298 | 2.6\% |
| 54 | 4596 SW 29 Terrace | Each | \$58,000 | \$60,944 | -4.8\% |
| 55 | 4584 SW 29 Terrace Unit 1 | Each | \$33,000 | \$34,603 | -4.6\% |
| 56 | 4584 SW 29 Terrace Unit 2 | Each | \$30,000 | \$28,962 | 3.6\% |
| 57 | 4584 SW 29 Terrace Unit 3 | Each | \$32,000 | \$32,875 | -2.7\% |
| 58 | 801 Argonaut Isle | Each | \$69,000 | \$65,822 | 4.8\% |
| 59 | 4600 SW 29 Terrace | Each | \$77,000 | \$77,716 | -0.9\% |
| 60 | 4633 SW 32 Avenue | Each | \$67,000 | \$64,853 | 3.3\% |
| 61 | 635 NE 2 Street | Each | \$115,000 | \$125,181 | -8.1\% |
| 62 | 691 NW 12 Avenue | Each | \$157,000 | \$118,400 | 32.6\% |
| 63 | 714 NW 12 Avenue | Each | \$70,000 | \$48,621 | 44.0\% |
| 64 | 4560 SW 29 Terrace | Each | \$52,000 | \$48,680 | 6.8\% |
| 65 | 4661 SW 25 Avenue | Each | \$78,000 | \$73,080 | 6.7\% |
| 66 | 818 NW 6 Avenue | Each | \$59,000 | \$59,035 | -0.1\% |
| 67 | 4510 SW 33 Avenue | Each | \$48,000 | \$35,281 | 36.1\% |
| 68 | 4631 SW 33 Avenue Unit 2 | Each | \$50,000 | \$52,437 | -4.6\% |
| 69 | 3261 SW 44 Street | Each | \$61,000 | \$60,835 | 0.3\% |
| 70 | 4723 SW 34 Terrace | Each | \$97,000 | \$72,280 | 34.2\% |
| 71 | 605 NE 2 Street | Each | \$56,000 | \$51,322 | 9.1\% |
| 72 | 2780 SW 47 Street | Each | \$51,000 | \$44,065 | 15.7\% |
| 73 | 711 NW 12 Avenue | Each | \$75,000 | \$79,708 | -5.9\% |
| 74 | 4541 SW 28 Terrace | Each | \$47,000 | \$54,432 | -13.7\% |
| 75 | 2361 SW 44 Street | Each | \$131,000 | \$127,484 | 2.8\% |
| 76 | 710 NW 7 Avenue | Each | \$87,000 | \$92,704 | -6.2\% |
| 77 | 4548 SW 29 Terrace | Each | \$105,000 | \$114,356 | -8.2\% |
| 78 | 618 NE 3 Street | Each | \$76,000 | \$72,494 | 4.8\% |
| 79 | 4681 SW 33 Avenue | Each | \$68,000 | \$63,651 | 6.8\% |
| 80 | 806 Argonaut Isle | Each | \$71,000 | \$71,788 | -1.1\% |
| 81 | 711 NW 9 Avenue | Each | \$66,000 | \$57,391 | 15.0\% |
| 82 | 2796 SW 47 Street | Each | \$49,000 | \$43,899 | 11.6\% |
| 83 | 813 Argonaut Isle | Each | \$44,000 | \$54,172 | -18.8\% |
| 84 | 4411 SW 33 Avenue | Each | \$70,000 | \$73,204 | -4.4\% |
| 85 | 717 NW 10 Avenue | Each | \$80,000 | \$70,369 | 13.7\% |
| 86 | 4620 SW 27 Avenue | Each | \$52,000 | \$56,966 | -8.7\% |
| 87 | 906 Nautilus Isle | Each | \$81,000 | \$79,780 | 1.5\% |
| 88 | 1405 NW 7 Street | Each | \$56,000 | \$61,674 | -9.2\% |
| 89 | 4608 SW 28 Avenue | Each | \$75,000 | \$62,141 | 20.7\% |
| 90 | 903 NW 7 Street | Each | \$70,000 | \$59,966 | 16.7\% |
| 91 | 705 NW 7 Street | Each | \$59,000 | \$57,740 | 2.2\% |
| 92 | 4764 SW 35 Avenue | Each | \$92,000 | \$67,965 | 35.4\% |
| 93 | 214 NE 5 Avenue | Each | \$86,000 | \$90,126 | -4.6\% |
| 94 | 4610 SW 27 Avenue | Each | \$34,000 | \$31,395 | 8.3\% |
| 95 | 526 NW 7 Street | Each | \$74,000 | \$67,154 | 10.2\% |
| 96 | 3281 SW 44 Street | Each | \$135,000 | \$107,360 | 25.7\% |
| 97 | 3285 SW 44 Street | Each | \$60,000 | \$55,418 | 8.3\% |
| 98 | 4631 SW 34 Drive | Each | \$58,000 | \$74,628 | -22.3\% |
| 99 | 4521 SW 34 Avenue | Each | \$61,000 | \$56,574 | 7.8\% |

Exhibit 4
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|  |  |  | Recommended Vendor <br> S\&L Specialty Contracting, Inc. | Probable Cost Estimate prepared by <br> The Jones Payne Group <br> December-17 | \% <br> Difference |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Address | Unit | Total Home Price | Total Home Estimate | from Estimate |
| 100 | 3371 SW 44 Street | Each | \$78,000 | \$86,479 | -9.8\% |
| 101 | 4711 SW 34 Drive | Each | \$58,000 | \$55,295 | 4.9\% |
| 102 | 718 NW 9 Avenue | Each | \$69,000 | \$76,422 | -9.7\% |
| 103 | 4696 SW 33 Avenue Unit 1 | Each | \$46,000 | \$43,696 | 5.3\% |
| 104 | 4696 SW 33 Avenue Unit 2 | Each | \$49,000 | \$43,542 | 12.5\% |
| 105 | 4696 SW 33 Avenue Unit 3 | Each | \$46,000 | \$44,247 | 4.0\% |
| 106 | 4696 SW 33 Avenue Unit 4 | Each | \$46,000 | \$43,291 | 6.3\% |
| 107 | 4696 SW 33 Avenue Unit 5 | Each | \$50,000 | \$48,271 | 3.6\% |
| 108 | 4696 SW 33 Avenue Unit 6 | Each | \$44,000 | \$44,299 | -0.7\% |
| 109 | 4702 SW 33 Avenue | Each | \$46,000 | \$43,576 | 5.6\% |
| 110 | 4704 SW 33 Avenue | Each | \$46,000 | \$43,764 | 5.1\% |
| 111 | 4706 SW 33 Avenue | Each | \$46,000 | \$44,284 | 3.9\% |
| 112 | 4708 SW 33 Avenue | Each | \$46,000 | \$43,137 | 6.6\% |
| 113 | 4710 SW 33 Avenue | Each | \$46,000 | \$43,329 | 6.2\% |
| 114 | 4712 SW 33 Avenue | Each | \$43,000 | \$39,564 | 8.7\% |
| 115 | 4714 SW 33 Avenue | Each | \$46,000 | \$49,746 | -7.5\% |
| 116 | 4716 SW 33 Avenue | Each | \$65,000 | \$67,988 | -4.4\% |
| 117 | 4501 SW 34 Avenue | Each | \$60,000 | \$52,988 | 13.2\% |
| 118 | 4481 SW 34 Avenue | Each | \$67,000 | \$62,175 | 7.8\% |
| 119 | 707 NW 8 Avenue | Each | \$66,000 | \$73,180 | -9.8\% |
| 120 | 4540 SW 27 Avenue | Each | \$77,000 | \$79,659 | -3.3\% |
| 121 | 4697 SW 35 Avenue | Each | \$55,000 | \$61,302 | -10.3\% |
| 122 | 3050 SW 44 Court | Each | \$110,000 | \$87,729 | 25.4\% |
| 123 | 4650 SW 25 Terrace | Each | \$57,000 | \$52,298 | 9.0\% |
|  | SUBTOTAL |  | \$7,962,000 | \$7,721,209 | 3.1\% |
|  | Permits | Pass-thru | \$482,679 | \$482,679 | 0.0\% |
|  | TOTAL (123 Homes \& Allowances): |  | \$8,444,679 | \$8,203,889 | 3\% |
|  | Payment/Performance Bonds \& Insurance | Lump Sum | - | Not included |  |
|  | Mobilization | Lump Sum | - | Not included |  |
|  | Total Recommended Award: |  | \$8,444,679 |  |  |

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Wicharel K. Pane =AROOIF1:?
Architects, Planners, and Information Managers
1-: North Mashington St. :dF. Boston, Massachusets 012 It T617.790.7.7 $16617.790 .37+8$

January 4, 2018


Monica Capelluto, AIA, LEED AP, NCARB
Expansion Project Administrator
Broward County Aviation Department
Ft. Lauderdale-Hollywood International Airport
2200 SW 45 St
Dania Beach, FL 33312

## RE: Concurrence of Bid for No. PNC2115517C1 <br> Voluntary Residential Sound Insulation Program (Group L2/M1)

Dear Ms. Capelluto,
To assist you in the recommendation process for the Fort Lauderdale-Hollywood International Airport Voluntary Residential Sound Insulation Program's contract award for Bid Group L2/M1, The Jones Payne Group has completed a review cursory review of the bids submitted in response to the solicitation for this contract.

Broward County Procurement Department received two bids on December 27, 2017 from S\&L Specialty Contracting, Inc. (S\&L) and DEC Contracting Group, Inc. S\&L submitted the lowest bid.

|  | Consultant Probable <br> Cost (CPC) | S\&L Specialty <br> Contracting, Inc. | DEC Contracting <br> Group, Inc. |
| ---: | :---: | :---: | :---: |
| L2 | $\$ 3,344,169.00^{1}$ | $\$ 3,919,000.00$ | $\$ 0.00$ |
| M1 | $\$ 7,721,210.00$ | $\$ 7,962,000.00$ | $\$ 8,105,743.21$ |
| Total | $\$ 11,065,379.00$ | $\$ 11,881,000.00$ | $\$ 8,105,743.21$ |
| Diff. from CPC | N/A | $7.3 \%$ | N/A |

${ }^{1}$ Does not include permitting fees.

The total bid, which is $7.3 \%$ percent above the combined probable cost estimate, is a responsive bid within the standard allowable margins of ten percent variance of the bid from the probable cost estimate.

Our review of the pricing and information contained in S\&L Specialty Contracting's bid is in line with the requirements to award this contract. A further detailed price analysis is currently being compiled and will be forward to your office upon completion.

Architects, Planners, and Information Managers
Should you have any questions regarding this matter please feel free to contact myself at 954-924-
1063.

Sincerely,
The Jones Payne Group, Inc.

Diane Bryant Carter, Principal Program Director

Cc: Howard Steinholz, The Urban Group Michael Payne, The Jones Payne Group

