

PRICE ANALYSIS											
Bid No. K2114434B1 - Utility Bill Printing and Mailing Services											
Item #	Item Description	Qty	Unit	Level One, Inc.		Northeast II, Inc. dba TC Delivers		Current Contract Y1424610X1		% Difference (LRR/ICE) Savings (-)	
				Price	Total	Price	Total	Price	Total		
K2114434B1--01-01	Utility Bill Statements Regular With Envelope	1,300,000	each	\$0.078	\$101,400.000	\$0.102	\$132,600.000	\$0.105	\$136,500.00	-2.86%	
K2114434B1--01-02	Utility Bill Statements Regular No Return Envelope	200,000	each	\$0.068	\$13,600.000	\$0.097	\$19,400.000	N/A	N/A		
K2114434B1--01-03	Utility Bill Statements Commercial/Retail/Multi-Line With Envelope	15,600	each	\$0.078	\$1,216.800	\$0.102	\$1,591.200	\$0.105	\$1,638.00	-2.86%	
K2114434B1--01-04	Utility Bill Statements Commercial/Retail/Multi-Line No Return Envelope	15,600	each	\$0.068	\$1,060.800	\$0.097	\$1,513.200	N/A	N/A		
K2114434B1--01-05	Subsequent Pages (to Statement) Printing and Mailing	200,000	each	\$0.035	\$7,000.000	\$0.003	\$600.000	\$0.040	\$8,000.00	-92.50%	
K2114434B1--01-06	Additional Inserts as needed letters/notices (one color ink)	1,500,000	each	\$0.035	\$52,500.000	\$0.006	\$9,000.000	\$0.005	\$7,500.00	20.00%	
K2114434B1--01-07	Technical Services (Initial Setup)	1	lump sum	\$0.000	\$0.000	\$250.000	\$250.000	N/A	N/A		
K2114434B1--01-08	Technical Services Labor Charge (includes programming design work)	120	hour	\$5.000	\$600.000	\$75.000	\$9,000.000	\$85.000	\$10,200.00	-11.76%	
K2114434B1--01-09	Color Paper Stock Incremental Charge	20,000	each	\$0.000	\$0.000	\$0.150	\$3,000.000	N/A	N/A		
K2114434B1--01-10	Newsletter Printing and Mailing Color	240000	each	\$0.045	\$10,800.000	\$0.050	\$12,000.000	N/A	N/A		
	Totals:				\$188,177.600		\$188,954.400		\$163,838.00	23.64%	
					REJECT *		AWARD				
	Allowance (Postage)				\$520,000		\$520,000				
	* Level One, LLC rejected for non-compliance with bid requirements										
	LRR = Low responsive responsible bidder										
	N/A = line items not on previous solicitation/contract, included on new contract.										
	Price Analysis compares Northeast II, Inc. dba TC Delivers to current contract; and Level One, LLC (low rejected bidder) to Northeast II, Inc. dba TC Delivers.										
	Other bidders not included in price analysis (total bid prices range from \$203,718 to \$475,916 excluding postage allowance amount)										