



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: May 22, 2017

TO: Nancy Olesen, Purchasing Agent
Purchasing Division

THRU: Sandy-Michael McDonald, Director *SMM*
Office of Economic and Small Business Development

FROM: Christopher Atkinson, Assistant Director *CA*
Office of Economic and Small Business Development

SUBJECT: Bid No. Y2113648C1 - Remote Storage and Pumping 1A1 and 1B1
Generator Replacement - County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE goal for this project: 25%

Met the CBE Requirements:

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
Florida Design Drilling Corp (Prime)		
LTB Electrical Services, Inc.	CBE	25.5%
HVAC Sales and Service, Inc.	CBE	1.0%
Douglas Leavy & Associates, Inc.	CBE	0.7%
Total		<u>27.2%</u>

Contractor's Bid Amount:\$1,334,740
CBE Participation Commitment: 27.2%

PC Construction Company (Prime)

LTB Electrical Services, Inc.	CBE	25.0%
-------------------------------	-----	-------

Contractor's Bid Amount:\$1,346,740
CBE Participation Commitment: 25%

Met the CBE Requirements Continued:

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
Intercounty Engineering, Inc. (Prime)		
DIP Supply, Inc	CBE	24.5%
HVAC Sales and Service, Inc.	CBE	1.0%
	Total	<u>25.5%</u>
Contractor's Bid Amount:\$1,353,123		
CBE Participation Commitment: 25.5%		

Atlantic Concrete and Mechanical, Inc.		
Vittiglio Construction and Supply Co., Inc.	CBE	25.0%
Contractor's Bid Amount:\$1,587,740		
CBE Participation Commitment: 25%		

Mills Electric Service, Inc. (Prime)		
Thermo Air, Inc.	CBE	20.0%
Aaron Construction, Inc.	CBE	5.0%
	Total	<u>25.0%</u>
Contractor's Bid Amount:\$1,771,740		
CBE Participation Commitment: 25%		

Did Not Meet the CBE Requirements:

Firm:

Hinterland Group, Inc. (Prime)		
HVAC Sales and Service, Inc.	CBE	1.0%
R&K Contracting, Inc.	CBE	2.0%
Southland Painting Corp.	CBE	3.0%
	Total	<u>6.0%</u>
Contractor's Bid Amount:\$1,555,740		
CBE Participation Commitment: 6%		

CBE Compliance Comments:

Mills Electric Service, Inc., Florida Design Drilling Corp., Intercounty Engineering, Inc. and Atlantic Concrete and Mechanical, Inc. submitted the required documentation in accordance with the solicitation's requirements and are compliant with the CBE program requirements.

PC Construction Company did not originally submit CBE Letters of Intent (LOI) and was given three (3) days to provide documentation demonstrating its good faith efforts to meet the CBE goal for the solicitation. PC Construction provided LOI for LTB Electrical Services, Inc. with 25% CBE goal participation. Therefore, PC Construction Company is compliant with the CBE program requirements.

Hinterland Group, Inc. (Hinterland) initially provided CBE Letters of Intent (LOI) for HVAC Sales and Service, Inc. with 1% CBE participation, R&K Contracting, Inc. with 2% CBE participation and Southland Painting Corp. with 3% CBE participation. Additionally, Hinterland provided a signed Application for Evaluation of Good Faith Effort (GFE) with documentation as evidence of its efforts to meet the CBE goal for this solicitation. Hinterland was given three (3) days to provide any additional information supporting its GFE.

Upon the review of Hinterland's documentation, OESBD has determined that Hinterland did not meet the quality, quantity and extend in their various efforts to meet the goal in accordance with Section 1.81-5 of the Broward County Business Opportunity Act of 2012 (the "Act"). Additionally, per Section 1-81.5(e)(3) of the "Act", OESBD considered the level of participation proposed by Hinterland and the level of participation by other bidders. Therefore, Hinterland Group, Inc. is not in compliance with the CBE requirements of the solicitation.

CBE Compliance History:

The following is a report of the respondents' CBE compliance history for projects completed within the last five (5) years of the RFP's opening date:

Mills Electric Service, Inc.:

<u>Completed Projects</u>	<u>CBE Goal</u>	<u>CBE Commitment</u>	<u>CBE Attainment</u>
• Bid No. M0873203C1 – Rehab Ocean Outfall Pump Station Panel Replacement	7%	7%	8.59%
• Bid No. Z1239203C1 - Terminal 3 Paralleling Switchgear Replacement – CBE Reserve	100%	100%	100%
• Bid No. F1308008C1- Everglades Park Electric Service – CBE Reserve	100%	100%	100%

OESBD cannot report CBE compliance history of completed projects for Florida Design Drilling Corp., Intercounty Engineering, Inc., Atlantic Concrete and Mechanical, Inc., PC Construction and Hinterland Group, Inc as none exist within the last five (5) years of the Bid's opening date.

cc: Freddy Castillo, Small Business Development Manager, OESBD
Lisette Forrest, Small Business Development Supervisor, OESBD
Oswaldo Casco, Small Business Development Specialist, OESBD