Three-Question Matrix and References RFP No. R2114673P1 Employee Benefits Consulting Services

Ranking	1	2	3				
Firm Name	Wells Fargo Insurance Services USA, Inc.	Gallagher Benefits Services, Inc.	Bolton Partners, Inc. and Gelin Benefits Group, LLC (Joint Venture)				
QUESTIONS							
Have the vendors taken any exceptions to the County's Standard Terms and Conditions? Do the vendors have comparable government experience?	YES School District of Palm Beach County Florida; Vitas Healthcare; Mount Sinai Medical Center of Florida; Heico Corporation; and Equity Residential.	YES Broward Sheriff's Office; City of Jacksonville; City of Tampa; Monroe County Board of County Commissioners; Palm Beach Board of County Commissioners; and Broward Schools.	PES BOLTON: Baltimore County Government; Eastern Shores Maryland Educational Consortium; Harford County Public Schools, Howard County Public Schools; and Wicomico County Public Sector Consortium. GELIN: Center for Independent Living of Broward; D. Stephenson Construction; Brindley Pieters & Associates; DataCore Software Corporation; and City of Miramar.				
3. Have the vendors' references been checked?	YES (Attached)	YES (Attached)	YES (Attached)				
Comments: References atta	ached		1				



Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Wells Fargo Insurance Services USA, Inc. Organization/Firm Name providing reference: School District of Palm Beach County Florida Contact Name: Dianne Howard Reference date: Title: Director 07/11/2017 Contact Phone: 561-434-8414 Contact Email: dianne.howard@palmbeachschools.org Name of Referenced Project: Employee Benefits Consulting Agreement Contract No. Date Services Provided: Project Amount: 13C-001D 01/01/2012 to 12/31/2017 \$ 135,000.00 Vendor's role in Project:

✓ Prime Vendor Subconsultant/Subcontractor Would you use this vendor again? No Description of services provided by Vendor: Full benefits consulting, RFP preparation, and summarizing compliance issues as well as advice on compliance issues. Satisfactory Excellent Needs Not Please rate your experience with the Applicable Improvement referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism Turnover 3. Timeliness of: a. Proiect b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) Thoroughly enjoy working with our account executive. ***THIS SECTION FOR COUNTY USE ONLY*** __ Division: Human ResourcesDate: 8/8/2017 Verified by: Tracey A. Gordon Verified via: X EMAIL VERBAL

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the 6/2/OHHM as a 3 significant of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 63 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 63 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 63 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 63 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 63 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 63 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 63 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 64 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 64 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 64 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 64 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 64 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 64 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County 64 per contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119



Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Wells Fargo Insurance Services USA, Inc. Organization/Firm Name providing reference: VITAS Healthcare Contact Name: Glen Sterling Senior Director, Com Reference date: Title: 07/26/2017 Contact Phone: 305-350-5960 Contact Email: Glen.Sterling@vitas.com Name of Referenced Project: Employee Benefits Consulting Agreement Contract No. Date Services Provided: Project Amount: 01/01/2003 to 07/26/2017 Vendor's role in Project:

✓ Prime Vendor Subconsultant/Subcontractor Would you use this vendor again? No Description of services provided by Vendor: **Employee Benefits Consulting Services** Excellent Needs Satisfactory Not Please rate your experience with the Improvement Applicable referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism Turnover 3. Timeliness of: a. Proiect b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** _____Division: Human Resources Date: _____8/8/2017 Verified by: Tracey A. Gordon Verified via: X EMAIL VERBAL



Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Wells Fargo Insurance Services USA, Inc. Organization/Firm Name providing reference: Mount Sinai Medical Center of Florida Contact Name: Ana Poveda Title: Director, Rewards & I Reference date: 07/11/2017 Contact Phone: 305-674-3960 Contact Email: ana.poveda@msmc.com Name of Referenced Project: Employee Benefits Consulting Agreement Contract No. Date Services Provided: Project Amount: 01/01/2016 to 12/31/2018 Vendor's role in Project:

✓ Prime Vendor Subconsultant/Subcontractor Would you use this vendor again? No Description of services provided by Vendor: Excellent Needs Satisfactory Not Please rate your experience with the Improvement Applicable referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism Turnover 3. Timeliness of: a. Proiect b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY***

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Division: Human Resources_{Date}: 8/10/2017

Verified by: Tracey A. Gordon

Verified via: X EMAIL VERBAL



Verified via: X EMAIL VERBAL

Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Wells Fargo Insurance Services USA, Inc. Organization/Firm Name providing reference: **HEICO Corporation** Contact Name: Amirah Ackbarali Title: ETG Group Controller Reference date: 07/31/2017 Contact Phone: 954-744-7573 Contact Email: aackbarali@heico.com Name of Referenced Project: Employee Benefits Consulting Agreement Contract No. Date Services Provided: Project Amount: 10/01/2015 to 09/30/2018 Vendor's role in Project:

✓ Prime Vendor Subconsultant/Subcontractor Would you use this vendor again? No Description of services provided by Vendor: Employee Benefits Consultant: financial, marketing, comparisons, compliance, etc. Satisfactory Excellent Please rate your experience with the Needs Not Improvement Applicable referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism Turnover 3. Timeliness of: a. Proiect b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY***

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__ Division: <u>Human Resourc</u>es Date: <u>8/8/2017</u>

Verified by: Tracey A. Gordon

Broward County Board of County Commissioners



Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Co	ncultina Sarvicas			
Reference for: Wells Fargo Insurance Services		····		
Organization/Firm Name providing reference:	OSA, IIIC.	The state of the s		
Equity Residential				
Contact Name: Joseph Park Tit	tle:	Ref	erence date:	07/31/2017
Contact Email: jpark1@eqr.com	Director of Bo		ntact Phone:	312.928.1365
Name of Referenced Project: Employee Benefi	ts Pharmacy Only	y - Consulting	······································	
Contract No. Date Services I	Provided:		Project A	mount:
04/01/2016	to 03/31/2	018		
Vendor's role in Project:	Subconsultant/Si	ubcontractor		
Would you use this vendor again?	∏No			
Description of services provided by Vendor:				
Employee Benefits PHARMACY Consultant : fin compliance, etc.	ancial, reporting,	marketing, co	omparisons, ut	ilization, RX
Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
Vendor's Quality of Service a. Responsive	П		Ø	
b. Accuracy				
c. Deliverables			<u></u>	
Vendor's Organization: Stoff expertise		Г		
a. Staff expertiseb. Professionalism				
c. Turnover	****			
3. Timeliness of:				
a. Project b. Deliverables				
Project completed within budget	<u> </u>		ر ت	
Cooperation with: a. Your Firm	[H/	
b. Subcontractor(s)/Subconsultant(s)			necessar'	
c. Regulatory Agency(ies)				
Additional Comments: (provide on additional sheet if needed)				
THIS SECTION FOR COUNTY USE ONLY				
Verified via: X EMAIL VERBAL Verified by: Trace	y A. Gordon	Division.	Human Resour	ces _{Date:} 8/21/2017

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untrulhful, or incorrect statements made in support of this response may be used by the 6/2 Comply as a phasis, for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21,119 of the Broward County 63 Procurement Code.

8/1/2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title:				
RFP No. R2114673P1 - Employee Benefits Cor	sulting Service	S		
Reference for: Gallagher Benefits Services				
Organization/Firm Name providing reference:				
Broward Sheriff's Office				
Contact Name: Elizabeth Parker Titl	e: Benefits M	anager Refe	rence date:	07/10/2017
Contact Email: elizabeth_parker@sheriff.org		Con	tact Phone: 9	54-831-8357
Name of Referenced Project: GROUP HEALT	H INSURANC	E FOR BSO		
Contract No. Date Services F	Provided:		Project Am	nount:
RLI #17022IC 02/15/2017	to 09/30/	2017	\$ 75,000.0	0
Vendor's role in Project: ✓ Prime Vendor S	Subconsultant/S	ubcontractor		
Would you use this vendor again? ✓ Yes	No			
Description of services provided by Vendor:				
Benefits consultant from 05/29/2014. 4th Am	nendment end	date 05/28/20	18.	
Please rate your experience with the	Needs	Satisfactory	Excellent	Not
referenced Vendor:	Improvement	Cationation	LXOCHOIL	Applicable
Vendor's Quality of Service Posponsivo			1	
a. Responsive b. Accuracy	Ħ	H	▼	
c. Deliverables			✓	
2. Vendor's Organization:				
a. Staff expertise b. Professionalism	H	H	<u>v</u>	H
c. Turnover				\overline{\sqrt}
3. Timeliness of:			_	
a. Project			√	
b. Deliverables			\checkmark	
4. Project completed within budget			\checkmark	
5. Cooperation with:				
a. Your Firmb. Subcontractor(s)/Subconsultant(s)	H	\vdash	✓	
c. Regulatory Agency(ies)	H	H		∀
				₩.
Additional Comments: (provide on additional sheet if needed)				
Barbara Crowe, Michelle Nathan and Glen Volk are a	•		n a pleasure to	work with them.
	ON FOR COUNTY U			0 10 1001 -
Verified via: \underline{X} EMAIL $\underline{\hspace{1cm}}$ VERBAL Verified by: $\underline{\hspace{1cm}}$ Tracey	A. Gordon	Division: H	uman Resources	Date: <u>8/8/2017</u>



Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Gallagher Benefit Services, Inc. Organization/Firm Name providing reference: City of Jacksonville Contact Name: Robert Parr Title: Chief of Comp and Reference date: Contact Email: rparr@coj.net Contact Phone: 904 630=7583 Name of Referenced Project: Employee Benefits Consulting Services Contract No. Date Services Provided: Project Amount: 12/31/2023 01/01/2018 to \$ 165,000.00 Subconsultant/Subcontractor Would you use this vendor again? √ Yes □No Description of services provided by Vendor: Employee Benefits Consulting - All line Please rate your experience with the Needs Satisfactory Excellent Not Improvement **Applicable** referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) We have an excellent working relationship with this vendor. ***THIS SECTION FOR COUNTY USE ONLY*** Division: Human Resources Date: 8/8/2017 Verified by: Tracey A. Gordon Verified via: X_EMAIL ___VERBAL



Vendor Reference Verification Form

Broward County Solicitation No. and Title:						
RFP No. R2114673P1 - Employee Benefits Consulting Services						
Reference for: Gallagher Benefit Services, Inc.						
Organization/Firm Name providing reference:						
City of Tampa						
Contact Name: Regina Lock Ti	tle: Risk Mana	iger Ref	erence date:	06/30/2017		
Contact Email: Reginabmw@aol.com Regin	a.Lock@tampag	ov.net Co	ntact Phone:	813-274-5737		
Name of Referenced Project:						
Contract No. Date Services	Provided: Project Amount:		nount:			
2004-580 08/04/2004	to 08/04/	2019	\$ 115,000.	.00		
Vendor's role in Project: ☑ Prime Vendor ☐ Subconsultant/Subcontractor						
Would you use this vendor again? ✓ Yes No						
Description of services provided by Vendor:						
Gallagher Benefit Services provides consultant ser benefits. The City is very pleased with the services		of Tampa as it	relates to all en	nployee and retiree		
Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable		
 Vendor's Quality of Service Responsive 			7			
b. Accuracy		H	V	一		
c. Deliverables			\checkmark			
2. Vendor's Organization:		П	7			
a. Staff expertiseb. Professionalism		H	\cutilde{\citilde{\cutilde{\			
c. Turnover			$\overline{\checkmark}$			
3. Timeliness of:						
a. Project b. Deliverables	H		✓	H		
			<u>V</u>			
Project completed within budget			\checkmark			
Cooperation with: a. Your Firm			[<u>/</u>]			
b. Subcontractor(s)/Subconsultant(s)	H	H		H		
c. Regulatory Agency(ies)			$\overline{\checkmark}$			
Additional Comments: (provide on additional sheet if needed)						
THIS SECTION FOR COUNTY USE ONLY						
Verified via:EMAILX_VERBAL Verified by: Trace			Human Resource	es _{Date:} 8/23/2017		
volinos viavertone volinos by		DIVISION.		Du. 0.		



Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Gallagher Benefit Services, Inc. Organization/Firm Name providing reference: MONROE COUNTY BOARD OF COUNTY COMMISSIONERS Contact Name: MARIA GONZALEZ Reference date: Title: BENEFITS ADM 07/03/2017 Contact Email: gonzalez-maria@monroecounty-fl.gov Contact Phone: 305/292/4450 Name of Referenced Project: Consulting Services Contract No. Date Services Provided: Project Amount: to 12/31/2018 N/A 10/01/2010 \$ 175,000.00 Subconsultant/Subcontractor Would you use this vendor again? √ Yes Description of services provided by Vendor: Gallagher provides a complete range of benefits consulting services for all our lines of coverage. They provide services related to state filings (112.08 and GASB), compliance consulting, benefit design and contributions, budgeting, RFP design and analysis, etc. Please rate your experience with the Needs Satisfactory Excellent Not Applicable Improvement referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** Verified by: Tracey A. Gordon Division: Human Resources Date: Verified via: X_EMAIL ____VERBAL



Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Gallagher Benefit Services, Inc. Organization/Firm Name providing reference: Palm Beach County Board of County Commissioners Contact Name: Reference date: Title: Grp Ins Manager Andrea Mackey 07/05/2017 Contact Email: amackey@pbcgov.org Contact Phone: 561-233-5405 Name of Referenced Project: Professional Benefit Consultant Agreement Contract No. Date Services Provided: Project Amount: 12/31/2018 15-080/SC 01/01/2016 \$ 399,500.00 Vendor's role in Project:

☐ Prime Vendor Subconsultant/Subcontractor Would you use this vendor again? Description of services provided by Vendor: Consultant provides comprehensive benefit consult services, including actuarial services for County's self funded health fund, analytical and advisory services, assists with RFP analysis and process, attends selection committee and board meetings as required. Consultant provides guidance for changing regulations and topics such as Affordable Care Act and other emerging benefit issues. Please rate your experience with the Needs Satisfactory Excellent Not Improvement **Applicable** referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) The current contract is for three years with two (2) annual renewal options. Palm Beach County follows the competitive proposal process for this agreement and has renewed with Gallagher Benefit Services, Inc. several times. The level of service provided to us and their staff competence is exceptional. If you will contact me to verify this reference please note I work Monday - Thursday and have scheduled vacation from 07/25/08/07/17. ***THIS SECTION FOR COUNTY USE ONLY*** Division: Human Resources Date: Verified by: Tracey A. Gordon Verified via: X EMAIL VERBAL



Vendor Reference Verification Form

Broward County Solicitation No. and Title:						
RFP No. R2114673P1 - Employee Benefits Co	nsulting Service	S				
Reference for: Gallagher Benefit Services, Inc.	_	,				
Organization/Firm Name providing reference:	1001					
Contact Name: Dr. Dildra Martin-Ogburn Title: Dipletton Reference date: 07/03/2017						
Contact Email: dildra.ogburn@browardschool	ols.com	2775	Contact Phone: 7	54-321-3100		
Name of Referenced Project: Benefits Consul	ting Services					
Contract No. Date Services Provided: Project Amount:						
10/01/2015 to 12/31/2018 \$ 1.8t \						
Vendor's role in Project: ☑ Prime Vendor ☐ Subconsultant/Subcontractor						
Would you use this vendor again? Yes	No					
Description of services provided by Vendor: Benefits Consulting Services						
Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfacto	ry Excellent	Not Applicable		
Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables						
Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover			V V			
Timeliness of: a. Project b. Deliverables			V			
4. Project completed within budget						
 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) 						
Additional Comments: (provide on additional sheet if needed)						
THIS SECTI	ION FOR COUNTY U	SE ONLY				
Verified via: X EMAIL VERBAL Verified by: Trace	y A. Gordon	Divis	on: Human Resource	SDate: 10/17/2017		
All information provided to Broward County is subject to verification. Vendor scknowle County as a basis for rejection, rescission of the award, or termination of the contract Procurement Code.	dges that inaccurate, untrution and may also serve as the	nful, or incorrect sta basis for debarmer	tements made in support of this at of Vendor pursuant to Section	response may be used by the 21.119 of the Broward County		

8/1/2017



Procurement Code.

Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: **Bolton Partners** Organization/Firm Name providing reference: **Baltimore County Government** Contact Name: Becky Ellis Title: Health Insurance № Reference date: 07/27/2017 Contact Phone: 410.887.8292 Contact Email: bellis@baltimorecountymd.gov Name of Referenced Project: Date Services Provided: Contract No. Project Amount: 04/01/2002 n/a \$80,000.00 Vendor's role in Project: ✓ Prime Vendor Subconsultant/Subcontractor Would you use this vendor again? No Description of services provided by Vendor: Ongoing Health and Welfare Services; OPEB Actuarial Valuations; pension plan valuations Needs Satisfactory Excellent Not Please rate your experience with the **Applicable** Improvement referenced Vendor: Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** 8/17/2017 Division: Human Resources Date: Verified by: Tracey A. Gordon Verified via: ____EMAIL _X_VERBAL All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County



Vendor Reference Verification Form

Broward County Solicitation No. and Title:					
RFP No. R2114673P1 - Employee Benefits Cons	sulting Service	! S			
Reference for: Bolton Partners					
Organization/Firm Name providing reference:					
Eastern Shore of Maryland Educational Con-	sortium				
Contact Name: Milton Nagel Title	e: Superinter	ndent for _d Refer		07/27/2017	
Contact Email: nagel.milton@ccpsstaff.org		Cont	act Phone: 4	10.479.2894	
Name of Referenced Project: Ongoing Health and Welfare services; OPEB actuarial valuations; RDS					
Contract No. Date Services Provided: Project Amount:					
n/a 11/15/1994	to		\$ 69,600.0	0	
Vendor's role in Project: ✓ Prime Vendor S	ubconsultant/S	Subcontractor			
Would you use this vendor again? Yes [No				
Description of services provided by Vendor:					
Ongoing Health and Welfare services; OPEB	actuarial valu	uations; RDS si	ubmissions		
Discount was a superior as with the	Needs	Satisfactory	Excellent	Not	
Please rate your experience with the referenced Vendor:	Improvement	Catisfactory	EXCENCIA	Applicable	
Vendor's Quality of Service			1		
a. Responsiveb. Accuracy	H		▼	H	
c. Deliverables			√		
2. Vendor's Organization:			1		
a. Staff expertiseb. Professionalism		H	▼		
c. Turnover				\checkmark	
3. Timeliness of:					
a. Project b. Deliverables	님		√	H	
			<u> </u>		
Project completed within budget			\checkmark		
5. Cooperation with:					
a. Your Firmb. Subcontractor(s)/Subconsultant(s)	H		V		
c. Regulatory Agency(ies)			V		
Additional Comments: (provide on additional sheet if needed)					
THIS SECTIO	ON FOR COUNTY U	JSE ONLY			
Verified via: X EMAILVERBAL Verified by:Tracey		Division: <u>H</u>	uman Resource	esDate: 8/7/2017	
All information provided to Broward County is subject to verification. Vendor acknowled County as a basis for rejection, rescission of the award, or termination of the contract a Procurement Code.	nes that inaccurate untri	thful or incorrect statements	made in support of this	s response may be used by the	e /



Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Bolton Partners Organization/Firm Name providing reference: Harford County Public Schools Contact Name: Jean A. Mantegna Title: Assistant Superinter Reference date: 07/27/2017 Contact Email: jean.mantegna@hcps.org Contact Phone: 410.588.5226 Name of Referenced Project: Ongoing Health and Welfare services; OPEB actuarial valuations; RDS Contract No. Date Services Provided: Project Amount: n/a 05/17/2001 to \$ 21,000.00 Subconsultant/Subcontractor Vendor's role in Project: **✓** Prime Vendor Would you use this vendor again? Description of services provided by Vendor: Ongoing Health and Welfare services; OPEB actuarial valuations; RDS submissions Needs Satisfactory Excellent Not Please rate your experience with the Improvement **Applicable** referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** Division: Human Resources Date: 8/4/2017 Verified by: Tracey A. Gordon Verified via: X_EMAIL ____VERBAL All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County

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Procurement Code.

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Broward County Board of County Commissioners Broward County Board of County Commissioners



Procurement Code.

Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Bolton Partners Organization/Firm Name providing reference: **Howard County Public Schools** Contact Name: Jeeni Griffin Reference date: Title: Benefits Manager 07/27/2017 Contact Email: jeeni_griffin@hcpss.org Contact Phone: 410.313.1563 Name of Referenced Project: Ongoing Health and Welfare services; OPEB actuarial valuations; RDS Contract No. Date Services Provided: Project Amount: 10/01/1995 n/a to \$35,600.00 Vendor's role in Project: **✓** Prime Vendor Subconsultant/Subcontractor Would you use this vendor again? Description of services provided by Vendor: Ongoing Health and Welfare services; OPEB actuarial valuations; RDS submissions Needs Satisfactory Excellent Not Please rate your experience with the Improvement **Applicable** referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** Division: <u>Human ResourcesDate: 8/23/2017</u> Verified by: <u>Tracey A. Gordon</u> Verified via: ____VERBAL All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County



Vendor Reference Verification Form

Broward County Solicitation No. and Title:					
RFP No. R2114673P1 - Employee Benefits Consulting Services					
Reference for: Bolton Partners					
Organization/Firm Name providing reference:					
Wicomico County Public Sector Consortium	n				
Contact Name: Carl E. Vincent, Jr., CP Tit	le: Risk Mana	ger and ₌ Refe	rence date:	07/27/2017	
Contact Email: cvincent@wcboe.org		Con	tact Phone: 4	10.677.4567	
Name of Referenced Project: Ongoing Health and Welfare services; OPEB actuarial valuations; RDS					
Contract No. Date Services Provided: Project Amount:					
n/a PRED 1798 (05/08/2003) to Present \$ 24,300.00					
Vendor's role in Project: ☐ Prime Vendor ☐ 5	Subconsultant/S	ubcontractor		· · · · · · · · · · · · · · · · · · ·	
Would you use this vendor again? Yes	No				
Description of services provided by Vendor:					
Ongoing Health and Welfare services; OPE	3 actuarial valu	ations; RDS s	ubmissions		
Please rate your experience with the	Needs	Satisfactory	Excellent	Not	
referenced Vendor:	Improvement			Applicable	
Vendor's Quality of Service a. Responsive			7	П	
b. Accuracy		H	Ž	Ħ	
c. Deliverables			$\overline{\checkmark}$		
2. Vendor's Organization:					
a. Staff expertise b. Professionalism	Ħ	H	7		
c. Turnover				$\overline{\checkmark}$	
3. Timeliness of:					
a. Project	\vdash		V		
b. Deliverables			V		
4. Project completed within budget			X		
5. Cooperation with:					
a. Your Firmb. Subcontractor(s)/Subconsultant(s)	님	\vdash	V		
c. Regulatory Agency(ies)		H	✓	$\exists k$	
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Additional Comments: (provide on additional sheet if needed) Our annual expenses usually exceed budget as we will make additional sheet if needed)				nd () (2/1/17	
Our annual expenses usually exceed budget as we will make additional did \underline{not} exceed the budget. Bolton Partners performs actuarial services actuarial services actuarial services and \underline{not} exceeds the budget.		ies in our consortiun		nd 00 1 8 17 117	
Our annual expenses usually exceed budget as we will make additional did \underline{not} exceed the budget. Bolton Partners performs actuarial services actuarial services actuarial services and \underline{not} exceed the budget.	rices for <u>2</u> of the <u>3</u> entit	ies in our consortiun SE ONLY***	1.	espate: 8/7/2017	

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Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Gelin Benefits Group Organization/Firm Name providing reference: Center for Independent Living of Broward Contact Name: Corey Hinds Reference date: Title: CEO 10/02/2017 Contact Phone: (954) 772-6400 Contact Email: chinds@cilbroward.org Name of Referenced Project: Insurance advisory, brokerage, and benefits consulting services Contract No. Date Services Provided: Project Amount: 10/02/2017 \$ 4,000.00 N/A 07/01/2015 Vendor's role in Project:

☐ Prime Vendor ☐ Subconsultant/Subcontractor Would you use this vendor again? √ Yes Description of services provided by Vendor: The Gelin Benefits Group manages the group health and welfare program for the Center for Independent Living of Broward County. They do an excellent job of managing our program, making sound recommendations, and servicing our employees. Please rate your experience with the Needs Satisfactory Excellent Not Applicable Improvement referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** Division: Human Resources Date: _____10/4/2017 Verified via: X_EMAIL ____VERBAL Verified by: Tracey A. Gordon

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Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Gelin Benefits Group Organization/Firm Name providing reference: D. Stephenson Construction Contact Name: Dinah Stephenson Title: Chief Admin Officer Reference date: 10/02/2017 Contact Phone: (954) 315-7020 Contact Email: dinah@dstephenson.com Name of Referenced Project: Insurance advisory, brokerage, and benefits consulting services Contract No. Date Services Provided: Project Amount: 10/02/2017 \$ 9,000.00 N/A 04/01/2015 Vendor's role in Project:

☐ Prime Vendor ☐ Subconsultant/Subcontractor Would you use this vendor again? √ Yes Description of services provided by Vendor: The Gelin Benefits Group manages the group health and welfare program, open enrollment process and renewal negotiations. We worked with Mike Gelin before he started his firm and have full confidence in him and his team. Please rate your experience with the Needs Satisfactory Excellent Not Applicable Improvement referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** Division: <u>Human Resources</u> Date: 10/4/2017 Verified by: Tracey A. Gordon Verified via: X EMAIL VERBAL

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Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Gelin Benefits Group Organization/Firm Name providing reference: **Brindley Pieters & Associates** Contact Name: Brian C. Pieters Reference date: Title: Executive VP 10/02/2017 Contact Phone: (407) 830-8700 Contact Email: bcpieters@bpa-engineers.com Name of Referenced Project: Insurance advisory, brokerage, and benefits consulting services. Contract No. Date Services Provided: Project Amount: 10/02/2017 \$5,000.00 N/A 05/01/2017 Vendor's role in Project:

☐ Prime Vendor ☐ Subconsultant/Subcontractor Would you use this vendor again? Description of services provided by Vendor: Throughout the year, our employees contact their staff to help resolve issues or disputes they have with the insurance companies. They also keep us updated on changes in carrier networks, updates to the prescription drug coverages, and new product plans. We receive monthly newsletters about compliance, healthcare reform, and wellness and we have access to their compliance attorney in case we have additional questions. Each year, they issue an RFP to market our insurance coverage to other carriers. Thankfully, we have remained with United Healthcare for our medical, dental, and life insurance with minimal plan changes and reasonable rate increases for the last six years. We also receive a multiproduct discount from United for using three insurance products with UHC. Please rate your experience with the Needs Satisfactory Excellent Not Improvement **Applicable** referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) The Gelin Benefits Group has been working with BPA since the company started in 2015. We also worked with Mike Gelin while he was with 2 previous firms. In Italal, we have worked with Mike Gelin for about 6 years and we were happy to support him in his entrepreneurial endeavor. We highly recommend the Gelin Benefits Group as a trustworthy, honest, and independent Benefits Consultant to Broward County Government. They offer a high level of service and attention to detail to our staff and their family members, update us on the latest trends and benchmarking results, and work hard to ensure our health line our systelly usually goals. ***THIS SECTION FOR COUNTY USE ONLY*** Verified by: Tracey A. Gordon Division: Human Resources Date: 10/5/2017 Verified via: X_EMAIL ____VERBAL

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Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Gelin Benefits Group Organization/Firm Name providing reference: **DataCore Software Corporation** Contact Name: Bettye Grant Reference date: Title: Vice President 10/02/2017 Contact Phone: (954) 605-8670 Contact Email: bettye.grant@datacore.com Name of Referenced Project: Insurance brokerage and employee benefits consulting services Contract No. Date Services Provided: Project Amount: 09/29/2017 \$75,000.00 N/A 11/01/2011 Subconsultant/Subcontractor Would you use this vendor again? √ Yes □No Description of services provided by Vendor: Insurance brokerage and employee benefits consulting services related to the group health and welfare programs. We worked with Mike Gelin while he worked at prior firms and were thrilled to join him when he started Gelin Benefits Group. Please rate your experience with the Needs Satisfactory Excellent Not Applicable Improvement referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** Division: Human Resources Date: 10/4/2017 Verified via: _X_EMAIL ____VERBAL Verified by: Tracey A. Gordon

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Vendor Reference Verification Form

Broward County Solicitation No. and Title: RFP No. R2114673P1 - Employee Benefits Consulting Services Reference for: Gelin Benefits Group Organization/Firm Name providing reference: City of Miramar Contact Name: Natasha Hampton Reference date: Title: Asst. City Manager 10/02/2017 Contact Phone: (954) 602-3338 Contact Email: nshampton@miramarfl.gov Name of Referenced Project: Benefits Consulting Services Contract No. Date Services Provided: Project Amount: 12/31/2015 N/A 06/01/2015 \$ 52,500.00 Subconsultant/Subcontractor Would you use this vendor again? √ Yes Description of services provided by Vendor: Gelin Benefits Group provided benefits consulting and brokerage services in 2015. They were awarded the contract for Benefits Consulting Services at a September Commission meeting. The contract begins in January 2018 Please rate your experience with the Needs Satisfactory Excellent Not Applicable Improvement referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization: a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables 4. Project completed within budget 5. Cooperation with: a. Your Firm b. Subcontractor(s)/Subconsultant(s) c. Regulatory Agency(ies) Additional Comments: (provide on additional sheet if needed) ***THIS SECTION FOR COUNTY USE ONLY*** Verified by: Tracey A. Gordon Division: Human Resources Date: 10/5/2017 Verified via: X_EMAIL ____VERBAL

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