




OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

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MEMORANDUM

DATE: July 21, 2017

TO: Nancy Olesen, Purchasing Agent
Purchasing Division

FROM: Sandy-Michael McDonald, Director 
Office of Economic and Small Business Development

SUBJECT: Bid No. Y2114050B1 - Multi-District Inflow and Infiltration Reduction Program
County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE goal for this project: 17.5%

Met the CBE Requirements:

<u>Firms:</u>	<u>Category</u>	<u>Percentage</u>
Envirowaste Services Group, Inc. (Prime) IMR Development Corp.	CBE	18.00%
Contractor's Bid Amount: \$7,375,482.40 CBE Participation Commitment: 18.0%		

Did Not Meet the CBE Requirements:

<u>Firms:</u>		
National Water Main Cleaning Company (Prime) JAG Florida Ventures, LLC	CBE	3.0%
Resources Plus, Inc. d/b/a Express Employment	CBE	0.2%
Quest Engineering Services & Testing, Inc.	CBE	0.8%
Total		<u>4.0%</u>

Contractor's Bid Amount: \$8,012,193
CBE Participation Commitment: 4.0%

Did Not Meet the CBE Requirements (cont.):

Firm:

Giannetti Contracting Corporation (Prime)

Bon's Barricades, Inc. CBE 0.15%

Contractor's Bid Amount: \$8,891,278

CBE Participation Commitment: 0.15%

CBE Compliance Comments:

Envirowaste Services Group, Inc. submitted the required documentation in accordance with the solicitation's requirements and is compliant with the CBE program requirements.

National Water Main Cleaning Company (NWMCC) and Giannetti Contracting Corporation (GCC) failed to meet the CBE participation goal for this contract. NWMCC and GCC were given three (3) days to provide additional information as proof of their good faith efforts. Section 1-81.5(e)(2) of the Small Business Opportunity Act considers the following to be taken under consideration when determining a bidder's good faith efforts to meet the CBE goal:

- a) Soliciting through activities such as attendance at pre-bid meetings, advertising, or written notices, the interest of certified CBEs (or CBEs eligible for certification) that have the ability and capacity to perform the contract work. The bidder must solicit this interest in a timely manner to allow the CBEs to respond to the solicitation. The bidder must take appropriate steps to follow up initial solicitations of CBEs.
- b) Identifying the portions of the contract that could reasonably be performed by a CBE in order to increase the likelihood that the CBE goals will be achieved.
- c) Providing each interested CBE with adequate information about the plans, specifications, and requirements of the contract in a timely manner.
- d) Negotiating in good faith with each interested CBE.

National Water Main Cleaning Company (NWMCC) provided the following information to address the above mentioned criteria:

- a) CBE Letters of Intent (LOI) for JAG Florida Ventures 3%, Resource Plus, Inc. d/b/a Express Employment Professionals 0.2% and Quest Engineering Services & Testing, Inc. 0.8%. NWMCC's CBE proposed participation for this solicitation totals 4%,
- b) Copy of written communication sent on Thursday, June 29, to thirty one (31) CBEs, four days before the bid's closing date. NWMCC identifies the excavation portion of the contract, items #63 thru #102, to be performed by CBEs on this communication.
- c) Summary of CBE responses reflecting that sixteen (16) CBEs did not respond, seven (7) CBEs did not submit a quote, three (3) CBEs reported that they did not do the proposed type of work, three (3) CBEs were selected and two (2) CBEs were not selected for this solicitation.

Giannetti Contracting Corporation (GCC) provided a CBE Letter of Intent (LOI) for Bon's Barricades, Inc. with 0.15% participation and did not submit GFE documentation with its bid and within the three (3) days provided by OESBD.

National Water Main Cleaning Company (NWMCC) and Giannetti Contracting Corporation (GCC) did not meet the quality, quantity and extent in their various efforts to meet the goal or good faith efforts.

cc: Freddy Castillo, Small Business Development Manager, OESBD
Oswaldo Casco, Small Business Development Specialist, OESBD