



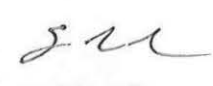
**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex**


115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: September 11, 2017

TO: Nancy Olesen, Purchasing Agent
Purchasing Division

THRU: Sandy-Michael McDonald, Director 
Office of Economic and Small Business Development

FROM: Christopher L. Atkinson, Assistant Director 
Office of Economic and Small Business Development

**RE: Bid No. Y2113135C1- Electrical Load Center and Motor Control
Centers Rehabilitation
County Business Enterprise (CBE) Review**

This memorandum supersedes the August 2, 2017 memorandum.

The Office of Economic and Small Business Development (OESBD) has conducted a review of the respondents' CBE participation for the above referenced contract. Two (2) submittals were received and reviewed. An overview is provided as follows:

The CBE Participation for the contract: 25%

Met the CBE Requirements:

<u>Firm</u>	<u>Category</u>	<u>Percentage</u>
Florida Design Contractors, Inc. (prime) HVAC Sales and Service, Inc.	CBE	2.2%
<ul style="list-style-type: none">• Contractor's Bid Amount: \$4,734,500.00• CBE Participation Commitment: 2.2%		
Francis Uriel Electric, Inc. (prime)	CBE	98%
<ul style="list-style-type: none">• Contractor's Bid Amount: \$ 5,832,000.00• CBE Participation Commitment: 98%		

Compliance Comments

Francis Uriel Electric, Inc. has submitted the required documentation in accordance with the solicitation's requirements and is in compliance with the CBE program requirements for this solicitation.

Florida Design Contractors Inc. failed to meet the CBE Participation goal for this contract. The firm was given three (3) days to provide proof of their good faith efforts. Section 1-81.5 (e) (2) of the Small Business Opportunity Act considers the following to be taken under consideration when determining a bidder's good faith efforts in terms of demonstrating maximum effort to meet the CBE Participation:

- a. Soliciting through activities such as attendance at pre-bid meetings, advertising, or written notices the interest of certified CBEs (or eligible for certification) that have the ability and capacity to perform the contract work.
- b. Identifying the portions of the contract that could be reasonably performed by a CBE in order to increase the likelihood that CBE goals will be achieved.
- c. Providing each interested CBE with adequate information about the plans, specifications and requirements of the contract in a timely manner.
- d. Negotiating in good faith with each interested CBE

Florida Design Contractors, Inc. provided the following information to address the above- mentioned criteria for determining a maximum good faith effort:

- a. Florida Design Contractors, Inc. sent bid advertisements to the CBE community (116 CBE Firms) to inform them of the contract opportunity and invited them to submit bids.
- b. Florida Design Contractors, Inc. sent bid advertisements to CBE certified contractors for the following disciplines: Concrete, Electrical, Painting, Portland Cement Stucco, Fire Protection Specialties and HVAC Contractors.
- c. The advertisements that were sent to the CBE community included a May 3rd deadline for the original bid and an extension until May 17th due to an addendum added to the bid specifications.
- d. Florida Design Contractors, Inc. received bids from the following CBE subcontractors: Brown and Brown Electric, Inc. (B&B) and HVAC Sales and Services, Inc. A representative from Florida Design Contractors stated that Brown and Brown Electric's (a CBE firm) bid was 20,126.95 dollars more competitive than a bid received by Loveland Electrical, a non-CBE electrical firm out of Lake Park, Florida. Brown and Brown Electric, Inc. is the only CBE electrical firm that submitted a bid to Florida Design Contractors, Inc.

Upon review of Florida Design Contractors Inc.'s good faith effort, OESBD has determined that the firm met the quality, quantity and extent in their various efforts to meet the goal for this solicitation in accordance with Section 1-81.5 (e) (3) of the Broward County Business Opportunity Act of 2012. Therefore, it is determined that Florida Design Contractors Inc., submitted the required information and is in compliance with the CBE requirements of the solicitation.

cc: Freddy Castillo, Small Business Development Manager, OESBD
William Mitchell, Construction Project Manager, WWS
James Vose, Jr., Small Business Development Specialist, OESBD