



TO: Bernadette Green, Purchasing Agent
Purchasing Division
FROM: Carolina Vargas, Licensed Engineer
Highway Construction and Engineering Division
SUBJECT: Solicitation No.: A2113967C1
Intersection Improvements at Sunrise Blvd and Satin Leaf Way/White Seahorse Way

Recommended Vendor: AUM Construction, Inc.
Recommended Group(s)/Line Item(s): Lines 1-64
Initial Award Amount: \$513,035.35 Potential Total Amount: \$513,035.35
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable Payment and performance bond are required for this project.

LITIGATION HISTORY: (check one)

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating ≥ 2.59 on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
- Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

AND

- Reference Verification Forms are attached.

OR

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Richard C. Tornese
(Individual authorized to administer the contract.)

Director, Highway Construction and
TITLE: Engineering Division

SIGNATURE:

DATE: 8/25/17



Vendor Reference Verification Form

Broward County Solicitation No. and Title: A2113967C1, Intersection Improvements at Sunrise Blvd & Satin Leaf Way/White Seahorse Way

Reference for: (Name of Firm) AUM Construction, Inc.

Organization/Firm Name providing reference: Metric Engineering (CEI for Broward County)

Contact Name/Title: Mauricio E. Pinzon, Contract Support Specialist

Contact E-mail: mauricio.pinzon@metriceng.com

Contact Phone: (954) 533-7319

Name of Referenced Project: Intersection Improvements at Taft Street and Park Road

Contract No. S1425210C1

Contract Amount: \$455,443.43

Date Services Provided: October 2016 - Current
(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Improvements include conversion of span wire traffic signals to mast arms, milling and resurfacing of the intersection, curbing, sidewalk and ADA improvements, and signing and pavement markings.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By
 Name: Carolina Vargas Title: Licensed Engineer
 Division/Department: Highway Construction and Engineering Date of Verification: 08-17-2017 Via Telephone



Vendor Reference Verification Form

Broward County Solicitation No. and Title: A2113967C1, Intersection Improvements at Sunrise Blvd & Satin Leaf Way/White Seahorse Way

Reference for: (Name of Firm) AUM Construction, Inc.

Organization/Firm Name providing reference: Miami-Dade County, Transportation and Public Works

Contact Name/Title: Oscar Rubio

Contact E-mail: opr@miamidade.gov

Contact Phone: (305) 679-0037

Name of Referenced Project: Push-Button Contract for Traffic Signal Improvements

Contract No. 20140221

Contract Amount: \$747,524.00

Date Services Provided: June 8, 2015 - December 4, 2016
(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Services included installation of new traffic signals and mast arms, replacement of traffic signals and mast arms, modifications to existing traffic signals and mast arms, repairs of service disconnects and emergency work related to traffic signals as needed by Miami-Dade County.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 The Vendor is reliable when needed, responds much better than other Vendors, and they are easy to work with.
 Vendor has other active Contracts which they are currently working on such as the Safe Routes to Schools among others.

References Checked By
 Name: Carolina Vargas Title: Licensed Engineer
 Division/Department: Highway Construction and Engineering Date of Verification: 08-18-2017 Via Telephone



Vendor Reference Verification Form

Broward County Solicitation No. and Title: A2113967C1, Intersection Improvements at Sunrise Blvd & Satin Leaf Way/White Seahorse Way

Reference for: (Name of Firm) AUM Construction, Inc.

Organization/Firm Name providing reference: City of Miramar

Contact Name/Title: Salvador Zuniga, Development Engineer

Contact E-mail: sezuniga@miramarfl.gov

Contact Phone: (954) 602-3323

Name of Referenced Project: Installation of Traffic Signal at Pembroke Road and Sylver Shores Boulevard in the City of Miramar

Contract No.

Contract Amount: \$226,200.00

Date Services Provided: September 2016 - April 2017

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Installation of mast arm assemblies, signals heads, signs, cabinet, and electrical wiring. Minor construction of sidewalk and asphalt.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
The Contractor was responsive and easy to work with. Overall the Contractor did an excellent job and completed the project within budget and time.

References Checked By
 Name: Carolina Vargas Title: Licensed Engineer
 Division/Department: Highway Construction and Engineering Date of Verification: 08-17-2017 Via Telephone



Vendor Reference Verification Form

Broward County Solicitation No. and Title: A2113967C1, Intersection Improvements at Sunrise Blvd & Satin Leaf Way/White Seahorse Way

Reference for: (Name of Firm) AUM Construction, Inc.

Organization/Firm Name providing reference: Miami-Dade County, Transportation and Public Works

Contact Name/Title: Oscar Rubio

Contact E-mail: opr@miamidade.gov

Contact Phone: (305) 679-0037 or (305) 592-0832

Name of Referenced Project: Push-Button Contract for Traffic Signal Improvements - South

Contract No. 20160045

Contract Amount: \$1,107,794.40

Date Services Provided: October 11, 2016 - Current

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Services included installation of new traffic signals and mast arms, replacement of traffic signals and mast arms, modifications to existing traffic signals and mast arms, repairs of service disconnects and emergency work related to traffic signals as needed by Miami-Dade County.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Carolina Vargas

Title: Licensed Engineer

Division/Department: Highway Construction and Engineering

Date of Verification: 08-18-2017 Via Telephone



Public Works Department
HIGHWAY CONSTRUCTION AND ENGINEERING DIVISION
 1 N. University Drive, Box B300, Plantation, Florida 33324-2038 • 954-577-4555 • FAX 954-357-5715

TO: Bernadette N. Green, Purchasing Agent
 Purchasing Division

FROM: Carolina Vargas, Licensed Engineer
 Highway Construction and Engineering Division

SUBJECT: Vendor Performance Evaluations

The Broward County Highway Construction and Engineering Division contacted using agency(ies) that entered poor Vendor Performance Evaluation(s) in Contracts Central for concurrence of award of Solicitation A2113967C1, Intersection Improvements at Sunrise Blvd and Satin Leaf Way/White Seahorse Way. It was noted that there were two periodic evaluations and no final evaluations for vendor AUM Construction, Inc. in the system.

Our Division reached out to Mrs. Arethia Douglas, from Broward County Transportation Division, to discuss Vendor Performance Evaluations for Construction Contract V1316220B1 - Bus Stop Signs Replacement. Mrs. Douglas rated AUM Construction, Inc. on periodic evaluation dated June 20, 2017 with a score of 2.16 and on August 24, 2017 with a score of 3.05. In our communication with Mrs. Douglas, it was discussed that the first evaluation was performed at the beginning of the contract and the vendor had showed improvement in areas of concern, such as communication with County staff, submitting documents, ordering of materials and coordination of inspections, for which a second periodic evaluation was entered in the system. In addition, our Division met with AUM Construction, Inc. on August 17, 2017 to discuss reasons as to the poor evaluation and what efforts were being made to improve. Subsequently, AUM Construction, Inc. met with Arethia Douglas on August 21, 2017 and it is our understanding that the vendor discussed the items of concern mentioned above and committed to continue improving on communication, documentation, coordination of inspections, and project management.

Below is a summary of individual items where the vendor showed improvement from the first periodic evaluation to the second periodic evaluation. As stated on the second periodic evaluation, the vendor has improved, added resources to the project in order to meet the timelines and deadlines established for the contract and improved the communications with the County's Project Managers.

Individual Item(s)	Scores	
	First Periodic Evaluation (6-20-2017)	Second Periodic Evaluation (8-24-2017)
Project Management		
How effectively did the vendor communicate with the Contract Administrator and other County personnel as well as the consultant?	1	3

How well did the vendor cooperate with the Contract Administrator, other County personnel and the consultant?	1	3
How closely did vendor conform with specifications, drawings and other requirements?	2	3
How adequate and effective was the vendor's coordination and control of subvendors' work and documentation?	2	3
How timely were the notices of inspection requests?	1	3
Cost Control		
How well did the vendor comply with the prevailing wage rate policy?	2	4
Business Practices		
How well did the vendor follow Broward County procedure in reporting changes of sub vendors?	2	3
Timeliness		
How well did the vendor manage delivery of necessary equipment and material for the project?	2	2
How well did the vendor meet the schedule of deliverables established at the beginning of the project?	2	3
How well did the vendor conform with schedule of work in progress in order to meet the planned completion dates for Phase Completion?	2	3
How well did the vendor conform with schedule of work in progress in order to meet the planned completion dates for Substantial Completion?	2	3
How well did the vendor conform with schedule of work in progress in order to meet the planned completion dates for Final Completion?	2	3
How effectively did the vendor communicate with the Contract Administrator and other County personnel as well as the consultant?	1	3
Quality of Work		
How close were the equipment and materials to the specifications?	2	3
How closely were industry standard construction methods followed?	2	3
How responsive and competent were superintendents, supervisors and workers?	2	3
Project Closeout		
How well did the project meet specified standards when inspected?	2	3

Should you have any question or need additional information, please do not hesitate to contact me at cvargas@browar.org or (954) 577-4572.

Performance Evaluation Score Matrix:

Unsatisfactory (1.0 - 1.8) | Poor (1.81 - 2.59) | Fair (2.60 - 3.19) | Good (3.20 - 4.49) | Excellent (4.50 - 5.00)