

**PRICE ANALYSIS**

**Solicitation No. Z211407B1**

**FLL Pressure Washing Services**

Agency: Aviation Department

Purchasing Agent: Netanya Hogo

Date Bid Posted: 3/29/17

Date Bid Opened: 4/19/17

Bid Submittals: 17

Declinations: 1



| Line Items       |  |           |                 | Evergreen Cleaning Service, Inc.<br>Solicitation No. Z211407B1 |              |           |                 | Trashco, LLC<br>Contract No. Z1187905B2 |              |                       |  |
|------------------|--|-----------|-----------------|--|--------------|-----------|-----------------|---|--------------|-----------------------|--|
| Item             | Description  | Qty       | Unit of Measure | Unit Price   | Total Price  | Qty       | Unit of Measure | Unit Price                              | Total Price  | Unit Price Difference |  |
| 1                | Lower Level Terminal 1 Sidewalks                           | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 437.92                               | \$ 22,771.84 | 3%                    |  |
| 2                | Lower Level Terminal 2 Sidewalks                           | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 437.92                               | \$ 22,771.84 | 3%                    |  |
| 3                | Lower Level Terminal 3 Sidewalks                           | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 437.92                               | \$ 22,771.84 | 3%                    |  |
| 4                | Lower Level Terminal 4 Sidewalks                           | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 437.92                               | \$ 22,771.84 | 3%                    |  |
| 5                | Pedestrian Bridges (4) Walkways                            | 12        | Month           | \$ 100.00  | \$ 1,200.00  | 12        | Month           | \$ 149.24                               | \$ 1,790.88  | -33%                  |  |
| 6                | Upper Level Terminal 1 Sidewalks                           | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 306.50                               | \$ 15,938.00 | 47%                   |  |
| 7                | Upper Level Terminal 2 Sidewalks                           | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 306.50                               | \$ 15,938.00 | 47%                   |  |
| 8                | Upper Level Terminal 3 Sidewalks                           | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 306.50                               | \$ 15,938.00 | 47%                   |  |
| 9                | Upper Level Terminal 4 Sidewalks                           | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 306.50                               | \$ 15,938.00 | 47%                   |  |
| 10               | Rental Car Center Sidewalks                                | 104       | Bi-Weekly       | \$ 450.00  | \$ 46,800.00 | 52        | Week            | \$ 247.63                               | \$ 12,876.76 | 82%                   |  |
| 11               | Ground Surfaces (Additional Services)                      | 1,500,000 | Square Feet     | \$ 0.01  | \$ 15,000.00 | 5,000     | Square Feet     | \$ 0.15                                 | \$ 750.00    | -93%                  |  |
| 12               | Knee Walls (Additional Services)                           | 300,000   | Linear Feet     | \$ 0.010   | \$ 3,000.00  |           |                 | N/A                                     |              |                       |  |
| 13               | Vertical Surfaces Up to 30 Feet High (Additional Services) | 1,750,000 | Square Feet     | \$ 0.01  | \$ 17,500.00 |           |                 | N/A                                     |              |                       |  |
| <b>Total: \$</b> |  |           |                 |  |              | <b>\$</b> |                 | <b>457,900.00</b>                       |              | <b>45,543.68</b>      |  |

The estimated amount for this solicitation was \$513,000 per year. Previous Contract, Z1187905B2, was utilized for price comparison on lines 1 through 11. Due to the specific items solicited, price comparison for lines 12 and 13 were not found. The specifications from Solicitation No. Z211407B1 differ from Contract No. Z1187905B2, due to the increase of service frequency, additional line items, and increase in the amount of square feet. TRASHCO, LLC's total award amount for Contract No. Z1187905B2 was \$179,379.64 per year.

Broward County Purchasing Division performed due diligence by seeking procurements for the same or similar services. Miami International Airport, Dallas/ Fort Worth International Airport, TX and Charlotte/Douglas International Airport, NC were contacted for price comparison. Due to the specific items solicited, comparable pricing was not found. An internet search was executed and due to the specific items solicited, other comparable pricing was not found.