



TO: John Torrenge, Purchasing Agent
Purchasing Division
FROM: Carlos Puentes, Deputy Director
Greater Fort Lauderdale Convention & Visitors Bureau
SUBJECT: Solicitation No.: G2114007B1
Commercial Kitchen Appliances and Equipment

Recommended Vendor: Edward Don & Company, LLC
Recommended Group(s)/Line Item(s): Group 1
Initial Award Amount: \$426,377.97 Potential Total Amount: \$426,377.97
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor's financial background and/or rating and payment performance.
 Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating ≥ 2.59 on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
- Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

AND

Reference Verification Forms are attached.

OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Carlos Puentes TITLE: Deputy Director CC
(Individual authorized to administer the contract.)

SIGNATURE: _____ DATE: June 5, 2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title: G2114007B1- Commercial Kitchen Appliances and Equipment

Reference for: (Name of Firm) Edward Don & Company, LLC

Organization/Firm Name providing reference: Lago Mar Resort

Contact Name/Title: Jim Pancallo, General Manager

Contact E-mail: pancallo@lagomar.com

Contact Phone: 954-523-6511

Name of Referenced Project:

Contract No.

Contract Amount:

Date Services Provided: Ongoing contract for kitchen equipment since 2010

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

We consistently purchase kitchen equipment from Edward Don & Company when needed.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

- a. Responsive Needs Improvement Satisfactory Excellent Not Applicable
- b. Accuracy Needs Improvement Satisfactory Excellent Not Applicable
- c. Deliverables Needs Improvement Satisfactory Excellent Not Applicable

2. Vendor's Organization

- a. Staff expertise Needs Improvement Satisfactory Excellent Not Applicable
- b. Professionalism Needs Improvement Satisfactory Excellent Not Applicable
- c. Turnover Needs Improvement Satisfactory Excellent Not Applicable

3. Timeliness of:

- a. Project Needs Improvement Satisfactory Excellent Not Applicable
- b. Deliverables Needs Improvement Satisfactory Excellent Not Applicable

Additional Comments: (provide on additional sheet if needed)

Edward Don is our prime vendor for kitchen, refrigeration, ice machines, etc. needs. They take care of delivery and set up/installation if needed. Mitch Schiller and Edward Don do a great job providing good pricing, products, service and follow-up.

References Checked By

Name: Carlos Puentes

Title: Deputy Director

Division/Department: GFLCVB/BCCC

Date of Verification: June 01, 2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title: G2114007B1- Commercial Kitchen Appliances and Equipment
 Reference for: (Name of Firm) Edward Don & Company, LLC
 Organization/Firm Name providing reference: Woodfield Country Club
 Contact Name/Title: Chef Bart Messing
 Contact E-mail: bmessing@woodfield.org
 Contact Phone: 561-995-5234
 Name of Referenced Project:
 Contract No.
 Contract Amount:
 Date Services Provided: On-going during 2017

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
We have purchased numerous kitchen and cooking equipment on a regular and on-going basis from Edward Don & Company.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
Edward Don & Company is an excellent vendor that consistently delivers quality equipment that is priced appropriately.

References Checked By Name: Carlos Puentes Title: Deputy Director
 Division/Department: GFLCVB/BCCC Date of Verification: May 24, 2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title: G2114007B1- Commercial Kitchen Appliances and Equipment
 Reference for: (Name of Firm) Edward Don & Company, LLC
 Organization/Firm Name providing reference: Broward County Convention Center
 Contact Name/Title: James Bennett, Director of Food & Beverage
 Contact E-mail: jbenett@ftlauderdalecc.com
 Contact Phone: 954-765-5897
 Name of Referenced Project: New Kitchen Equipment-North Kitchen
 Contract No.
 Contract Amount: \$98,044.04
 Date Services Provided: August - September 2015

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Purchased new kitchen/cooking equipment and appliances.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 In addition to providing delivery of purchased equipment, the vendor also handled installation in a timely and professional manner.

References Checked By
 Name: Carlos Puentes Title: Deputy Director
 Division/Department: GFLCVB/BCCC Date of Verification: May 22, 2017