



TO: Victoria Hernandez, Purchasing Agent
Purchasing Division
FROM: Mark Gale, Director
Aviation Department
SUBJECT: Solicitation No.: Z2113907B1
Aircraft Rescue and Fire Fighting Trucks

Recommended Vendor: Rosenbauer Minnesota, LLC
Recommended Group(s)/Line Item(s): Line Item 1 and Line 12, Line 16, Line 43, and Line 46
Initial Award Amount: \$2,028,884.00 Potential Total Amount: \$2,028,884.00
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor's financial background and/or rating and payment performance.
 Not applicable Payment of Performance Bond submitted with Bid

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

Vendor received an overall rating ≥ 2.59 on all evaluations.
 No evaluations within the past three years contained any items rated a score of 2 or less.
 Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
 Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
 Past evaluations are not relevant to the scope of this contract.
 No past Performance Evaluations exist in Contracts Central.

AND

Reference Verification Forms are attached.

OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Kevin Wu
(Individual authorized to administer the contract.)

TITLE: Airside Operations Manager

SIGNATURE:

Digitally signed by Kevin Wu
DN: cn=Kevin Wu, o=Broward County Aviation
Department, ou=BCAD-Parking,
email=kwu@broward.org, c=US
Date: 2017.08.01 11:54:15 -04'00'

DATE: August 1, 2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Z2113907B1 Aircraft Rescue and Fire Fighting Trucks
 Reference for: (Name of Firm) Rosenbauer Minnesota, LLC
 Organization/Firm Name providing reference: Albany Airport Authority
 Contact Name/Title: David Cook/Fire Chief
 Contact E-mail: dcook@albanyairport.com
 Contact Phone: (518) 242-2385
 Name of Referenced Project: Panther 6x6
 Contract No. N/A
 Contract Amount: \$1,913,330.00
 Date Services Provided: Delivered in 2015 during the winter but uncertain if November/December
 (list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Built and delivered Panther 6x6

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
Absolutely no problems with Trucks. Service is great.

References Checked By
 Name: Danielle Edwards Title: Contracts/Grants Administrator, Senior
 Division/Department: BCAD/Operations/Airside Date of Verification: July 05, 2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Z2113907B1 Aircraft Rescue and Fire Fighting Trucks

Reference for: (Name of Firm) Rosenbauer Minnesota, LLC

Organization/Firm Name providing reference: Asheville Regional Airport

Contact Name/Title: Kevan Smith/Chief

Contact E-mail: ksmith@flyavl.com

Contact Phone: (828) 654-3241

Name of Referenced Project: Panther 4x4 & Airwolf Class 3

Contract No. N/A

Contract Amount: \$1,022,954.00

Date Services Provided: Delivered 2016

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Built and delivered 2 trucks

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Very happy with trucks

References Checked By
Name: Danielle Edwards

Title: Contracts/Grants Administrator, Senior

Division/Department: BCAD/Operations/Airside

Date of Verification: June 30, 2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Z2113907B1 Aircraft Rescue and Fire Fighting Trucks
 Reference for: (Name of Firm) Rosenbauer Minnesota, LLC
 Organization/Firm Name providing reference: Massport (Boston, Hanscom, Worcester)
 Contact Name/Title: Mike Beeley/Assistant Chief
 Contact E-mail:
 Contact Phone: (617) 561-3431
 Name of Referenced Project: Panther 6x6 HRET
 Contract No. N/A
 Contract Amount: \$3,233,583.00
 Date Services Provided: 2016 Delivered
 (list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Panther 6x6 HRET

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 Very happy with Rosenbauer's products

References Checked By
 Name: Danielle Edwards Title: Contracts/Grants Administrator, Senior
 Division/Department: BCAD/Operations/Airside Date of Verification: July 27, 2017