



**TO:** Marie Williams, Purchasing Agent, Senior  
Purchasing Division  
**FROM:** Jeff Turpin, Interim Director  
Solid Waste and Recycling Services Division  
**SUBJECT:** Solicitation No.: Florida Sheriffs Association Contract No. FSA16-VEH14.0  
Cab & Chassis Trucks and Other Fleet Equipment

Recommended Vendor: Nortrax, Inc.  
Recommended Group(s)/Line Item(s): Articulated Off-Road Dump Truck, Specification No. 61, 2017 John Deere 250D-II

Initial Award Amount: \$397,579.45                      Potential Total Amount: \$397,579.45  
Initial Contract Term: Fixed Purchase                      Contract Term, including Renewals: Fixed Purchase

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I  
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable Utilizing Florida Sheriffs Association Contract No. 16-VEH14.0

**LITIGATION HISTORY: (check one)**

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating  $\geq 2.59$  on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.
- Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

**AND**

- Reference Verification Forms are attached.

**OR**

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

- I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: JEFF TURPIN                      TITLE: Interim Director, SWRS  
(Individual authorized to administer the contract.)

SIGNATURE:                       DATE: 07/31/2017



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: Florida Sheriff's Association Contract No. FSA16-VEH14.0 - Cab & Chassis Trucks and Other Fleet Equipment (Piggyback)

Reference for: (Name of Firm) Nortrax, Inc.  
 Organization/Firm Name providing reference: Solid Waste Authority of Palm Beach  
 Contact Name/Title: Martin Martinez Equipment Supervisor  
 Contact E-mail: mmartinez@swa.org  
 Contact Phone: Cell 561-779-0844  
 Name of Referenced Project: John Deere 260E ADT Water Wagon  
 Contract No. Not provided  
 Contract Amount: \$500,000 to \$2 million per year  
 Date Services Provided: 2004-present  
 (list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
 We purchase all our heavy equipment using the Florida Sheriffs contract. A large portion of our fleet has been purchased from this vendor including a new John Deere water wagon back in May, we own 2 more JD 250D water wagons, 22 wheel loaders, 10 track excavators, 8 wheeled excavators and 3 dozers all John Deere. They also supplied us with our Bomag 1172 landfill compactor. Service is excellent.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
<b>1. Vendor's Quality of Service</b>				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>2. Vendor's Organization</b>				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>3. Timeliness of:</b>				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
 Feel free to contact me to discuss this vendor as we are very satisfied with the equipment and service they provide.

References Checked By  
 Name: Marjorie Roberts Title: CGAI  
 Division/Department: Solid Waste and Recycling Services Date of Verification: July 13, 2017



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: Florida Sheriff's Association Contract No. FSA16-VEH14.0 - Cab & Chassis Trucks and Other Fleet Equipment (Piggyback)

Reference for: (Name of Firm) Nortrax, Inc.  
 Organization/Firm Name providing reference: City of Pompano Beach  
 Contact Name/Title: Forrest Hall/Fleet Operations Manager  
 Contact E-mail: forrest.hall@copbfl.com  
 Contact Phone: Mobile 954-650-2014/Office 954-786-4033  
 Name of Referenced Project: John Deere 260E 5000 Gallon Water Wagon  
 Contract No. Not provided  
 Contract Amount: 50k-300k per year roughly  
 Date Services Provided: 2000 to present  
 (list date range or date services began until "current")

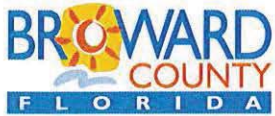
Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
 The City has purchased multiple JohnDeere 624K front end loaders and 3 JohnDeere 410L backhoes, also attachments for these vehicles. Our Heavy equipment fleet is all JohnDeere and have been working with this vendor for over 15 years. They provide excellent service with parts and repairs.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**

References Checked By  
 Name: Marjorie Roberts Title: CGAII  
 Division/Department: Solid Waste and Recycling Services Date of Verification: July 13, 2017



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: Florida Sheriff's Association Contract No. FSA16-VEH14.0 - Cab & Chassis Trucks and Other Fleet Equipment (Piggyback)

Reference for: (Name of Firm) Nortrax, Inc.  
 Organization/Firm Name providing reference: Collier County Road and Bridge  
 Contact Name/Title: Travis Gossard/Director  
 Contact E-mail: travisgossard@colliergov.net  
 Contact Phone: Cell 239-285-8133  
 Name of Referenced Project: John Deere 260E ADT Water Wagon  
 Contract No. Not provided  
 Contract Amount: from \$100,000 - \$500,000 per year  
 Date Services Provided: 2001-present

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
 Delivered numerous pieces of heavy equipment during the past 20 years.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
 Vendor has always been very responsive. Vendor has always been willing to work threw any issues. We continue to use this vendor.

References Checked By  
 Name: Marjorie Roberts Title: CGAII  
 Division/Department: Solid Waste and Recycling Services Date of Verification: July 14, 2017