

Lewin, Elsie

Subject: RE: T-Mobile donation for 180 devices- NO budget increase to County

From: Espinal, Catherine <Catherine.Espinal2@T-Mobile.com>
Sent: Thursday, July 27, 2017 9:16 PM
To: Jefferson, Alphonso
Cc: Watson, Kelvin
Subject: T-Mobile donation for 180 devices- NO budget increase to County

Hello Alphonso,

I am delighted to inform you that, upon review of the accounts for Digital Inclusion Project with Tablets and Library Hotspot check out project, there are savings which would facilitate approximate 180 devices at NO additional budget expense.

The project budgeted a monthly expense for the Tablets and Hotspots at a total cost of \$12.00 per device. This included the \$10 monthly internet connectivity fee plus the \$2.00 monthly fee for Static IP for content filtering (*see proposal breakdown in email below*). Since the county will be using the existing mobile device management Airwath as your filter, we can remove the \$2.00 Static IP cost. This reduces your cost on all devices to \$10.00 per device per month for service.

Based on the calculations on the approved budget on 460 Tablets and 450 Hotspots @ the cost of \$12.00 per device (*\$10.00 service/\$2.00 Static IP*), by reducing the cost to \$10 per device it allows room to support additional units with NO budget increase to Broward County. Monthly savings allows room 92 additional Tablets and 90 additional Hotspots.

Tablet Digital Inclusion Project

460 tablets

x \$2.00 static IP (fee removed)

\$920.00 per month x 24 months = **\$22,080 savings on Tablets**

Divide \$22,080 Savings into \$240.00 cost per device (w/24 months of service @ \$10.00) it would supports =92 additional Tablets

Library Hotspot Checkout Project

450 Hotspots

x \$2.00 static IP (fee removed)

\$900.00 per month x 24 months= **\$21,600 savings on Hotspots**

Divide \$21,600 Savings into \$240.00 cost per device (w/24 months of service @ \$10.00) it would supports =90 additional Hotspots

As per our conversation, we are currently holding on device donations on any new Community Connect projects until further notice. Therefore, I have obtained approval on 180 devices for donation to Broward County, as our window on donation of devices is coming to close.

Due to our partnership with Broward County, and commitment to these projects, we will honor the same terms previously offered. With the advantage to the County that these are additional 180 devices will not add to the set budget.

- **Donation of 90 Android Alcatel 8 inch tablets** (Value \$139.99 each).
- **Donation of 90 Alcatel Hotspots** (Value \$79.99 each)
- **Unlimited use of Data w/ 2Gb of High Speed 4g LTE data at Discounted rate of \$10 per tablet or hotspot /per month**
- **Up 45 days of bill/ hold for deployment and planning time**
- **Onsite T-Mobile team support for workshops and tablet rollout.**

We are donating these **90** Tablets and **90** Hotspots for this pilot with the understanding that **Broward County** will responsible to provide data connectivity thru **T-Mobile** for at least 2 years.

Our upfront investment on this partnership is in the amount of **\$62,998.20** which details as follows:

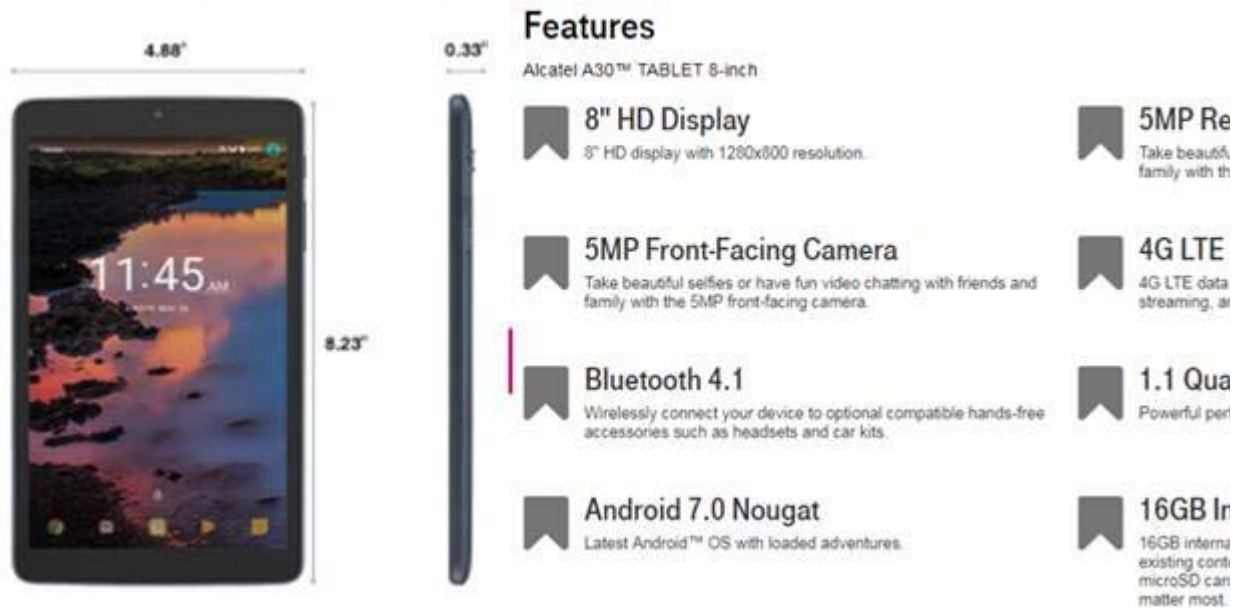
- \$12,599.10: Donation of 90 Tablets at the cost of \$139.99 each.(see specs below)
- \$ 7,199.10: Donation of 90 Hotspots at the cost of \$79.99 each (see specs below)
- \$43,200.00: Discount on reduced rate for Data plan. Regular rate is \$20 per line. An automatic \$10 discount has been approved (\$10 x 180 lines x 24 months).

Plan Details: \$10 per tablet/ per month APPROVED discounted rate: *(regular cost \$20 per line)*

- Included: **NO** contracts with any T-Mobile wireless service
- Included: Unlimited use of Data w/ 2gb of high speed 4g LTE data
- Included: Overage Free data-Unlimited use of data
- Included: Free Wi-Fi domestic & international use
- Included: Free Hotspot capability
- Included: Free Go-go in-flight use of data & texting on planes (participating airlines)
- Included: Free International Global data & roaming (calls in 145+ countries)
- Included: Free Unlimited music download & streaming /will not affect your data
- Included: Free Price lock guarantee up to 24 months w/ No contract on service

- Administrator restrictions/ Filters can be placed.: (Ex: restrict outgoing international use)

Alcatel A30™ TABLET 8-inch



The image displays the Alcatel A30™ TABLET 8-inch with its dimensions and a list of features. The tablet is shown in a vertical orientation. The width is labeled as 4.88" and the height as 8.23". A side view of the tablet shows a thickness of 0.33". The features are listed in two columns, each preceded by a bookmark icon.

Dimensions:
Width: 4.88"
Height: 8.23"
Thickness: 0.33"

Features:
Alcatel A30™ TABLET 8-inch

- 8" HD Display**
8" HD display with 1280x800 resolution.
- 5MP Front-Facing Camera**
Take beautiful selfies or have fun video chatting with friends and family with the 5MP front-facing camera.
- Bluetooth 4.1**
Wirelessly connect your device to optional compatible hands-free accessories such as headsets and car kits.
- Android 7.0 Nougat**
Latest Android™ OS with loaded adventures.
- 5MP Rear Camera**
Take beautiful family with the 5MP rear camera.
- 4G LTE**
4G LTE data streaming, at
- 1.1 Quad Core**
Powerful performance
- 16GB Internal Storage**
16GB internal storage, existing content, microSD card matter most.

Alcatel LINKZONE™ 4G LTE Mobile Hotspot




Features

Alcatel LINKZONE™ 4G LTE Mobile Hotspot

- 4G LTE Capable**
Access T-Mobile's 4G LTE network to watch videos, play games, or be productive anywhere.
- Wi-Fi Connection Management**
Connect and manage up to 15 devices through web interface.
- USB Tethering**
Use your device's data connection to access the Internet on your laptop.

Specifications

| | | |
|------------------------|--|---|
| Size and Weight | <ul style="list-style-type: none">• 4.09 x 2.51 x 0.50 inches• 3.17 ounces |  |
| Battery Life | <ul style="list-style-type: none">• N/A talk time• Up to 12.5 days standby time | |

We look forward to growing our partnership with Broward County to help with the mission of gapping the digital divide. Please let me know if you need any additional information, or if you have any questions. Once again thank you in advance, for your time and opportunity. Have a wonderful day.

Best Regards,

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