

Bid #A2114203B1
Forcepoint Appliances and Software Maintenance and Support - with Voluntary Price Reduction

Item #	Agency	Item	Product Code	Qty	Unit	List Price	Internet Content Management			Quasius Investment Corp. d/b/a GCA			SOFTLINE INTERNATIONAL USA	
							% off List	Total \$	% off List	Total \$	VPR - % off list*	Revised Total \$*	% off List	Total \$
A2114203B1--01-01	ETS	Forcepoint TRITON AP-DATA Discover 5400 Users Data Security 12 Months New	TDSD-G-CP12-N	1	year	\$ 59,400.00	68.0%	\$19,008.00	62.73%	\$22,138.38	63.50%	\$21,681.00	59.09%	\$24,300.54
A2114203B1--01-02	ETS	TRITON AP-DATA Discover Quick Start Implementation 1 Services 0 Month New	DD05-X-XX00-N	1	each	\$ 2,039.00	41.0%	\$1,203.01	13.83%	\$1,757.01	13.83%	\$1,757.01	13.48%	\$1,764.14
A2114203B1--01-03	ETS	TRITON Manager Quick Start Implementation 1 Services 0 Months New	TM01-X-XX00-N	1	each	\$ 2,039.00	41.0%	\$1,203.01	13.83%	\$1,757.01	13.83%	\$1,757.01	13.48%	\$1,764.14
A2114203B1--01-04	ETS	Forcepoint TRITON Web Security Gateway 5400 Seats 12 Month Renewal	WSG-R-CP12-R	1	year	\$ 183,600.00	75.0%	\$45,900.00	65.24%	\$63,819.36	65.24%	\$63,819.36	67.79%	\$59,137.56
A2114203B1--01-05	Aviation	Premium Support 900 Seats Support 12 Months New	PS-Y-CP12-N	1	year	\$ 2,000.00	5.0%	\$1,900.00	6.40%	\$1,872.00	6.40%	\$1,872.00	4.15%	\$1,917.00
A2114203B1--01-06	Aviation	Forcepoint Websense Web Security 900 Seats	SS-N-CP12-R	1	year	\$ 29,700.00	63.0%	\$10,989.00	60.64%	\$11,689.92	60.64%	\$11,689.92	52.85%	\$14,003.55
A2114203B1--01-07	ETS	TRITON AP-DATA Admin Training 1 Training 0 Months New	DTADM-X-XX00-N	1	lot	\$ 1,200.00	17.0%	\$996.00	15.84%	\$1,009.92	15.84%	\$1,009.92	13.49%	\$1,038.12
A2114203B1--01-08	WWS	Forcepoint V5000 G4 Appliance 1 Units 0 Months New	V5KGG4-X-XX00-N	1	each	\$ 6,595.00	28.0%	\$4,748.40	18.73%	\$5,359.76	18.73%	\$5,359.76	8.14%	\$6,058.17
A2114203B1--01-09	WWS	Forcepoint V5000 Appliance Rail Kit 1 Units 0 Months New	RAILV5KG2-X-XX00-N	1	each	\$ 225.00	28.0%	\$162.00	18.74%	\$182.84	63.00%	\$83.25	8.14%	\$206.69
A2114203B1--01-10	WWS	Forcepoint V5000 G4 Appliance Warranty NBD 36 Months 1 Unit New	V5KGG4W36-X-XX36-N	1	each	\$ -	100.0%	\$0.00	100.00%	\$0.00	100.00%	\$0.00	100.00%	\$0.00
A2114203B1--01-11	WWS	TRITON AP-Web Quick Start Implementation 1 Services 0 Months New	W002-X-XX00-N	1	lot	\$ 4,077.00	22.0%	\$3,180.06	13.83%	\$3,513.15	13.83%	\$3,513.15	13.48%	\$3,527.42
A2114203B1--01-12	WWS	Web Tuning Implementation Add-On 1 Services 0 Months New	WEB1-X-XX00-N	1	lot	\$ 4,077.00	22.0%	\$3,180.06	13.83%	\$3,513.15	13.83%	\$3,513.15	13.48%	\$3,527.42
A2114203B1--01-13	WWS	Premium Support 400 Users 12 Months New	PRSN-X-CP12-N	1	year	\$ 2,280.00	77.0%	\$524.40	73.68%	\$600.10	73.68%	\$600.10	0.00%	\$4,380.00
A2114203B1--01-14	WWS	Forcepoint Triton AP-WEB 400 Users 12 Months New	WSPA-C-CP12-N	1	year	\$ 15,200.00	77.0%	\$3,496.00	62.37%	\$5,719.76	63.00%	\$5,624.00	71.18%	\$4,380.64
A2114203B1--01-15	ETS	Premium Support - Triton 5400 Seats 12 Months New	PRT-Y-CP12-N	1	year	\$ 27,540.00	75.0%	\$6,885.00	70.39%	\$8,154.59	70.39%	\$8,154.59	67.65%	\$8,909.19
A2114203B1--01-16	ETS	Premium Support 5400 Users 12 Months New	PRSN-X-CP12-N	1	year	\$ 11,340.00	70.0%	\$3,402.00	74.29%	\$2,915.51	74.29%	\$2,915.51	56.19%	\$4,968.05

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A2114203B1--01-17	ETS	Forcepoint Web Cloud Module 300 Users Cloud Web Security 12 Months New	WCLM-C-CP12-N	1	year	\$ 2,400.00	66.0%	\$816.00	49.75%	\$1,206.00	49.75%	\$1,206.00	57.38%	\$1,022.88
A2114203B1--01-18	ETS	Forcepoint Web Hybrid Module 300 Users Web 12 Months New	WHYM-C-CP12-N	1	year	\$ 2,400.00	66.0%	\$816.00	49.75%	\$1,206.00	49.75%	\$1,206.00	57.38%	\$1,022.88
A2114203B1--01-19	ETS	Forcepoint TRITON AP-WEB 300 Users Web Security 12 Months New	WSPA-C-CP12-N	1	year	\$ 11,400.00	84.0%	\$1,824.00	69.63%	\$3,462.18	70.50%	\$3,363.00	71.18%	\$3,285.48
A2114203B1--01-20	WWS	TRITON Manager Quick Start Implementation 1 Services 0 Months New	TM01-X-XX00-N	1	each	\$ 2,039.00	41.0%	\$1,203.01	13.83%	\$1,757.01	13.83%	\$1,757.01	13.48%	\$1,764.14
Total:								\$111,435.95		\$141,633.64		\$140,881.73		\$146,978.02

Reject \$111,435.95 Award \$140,881.73

* Vendor offered voluntary price reduction on three line items - 1, 14, 19. An additional savings of \$751.90 was achieved.