

Bid #A2114041B1 - Copiers, Cost-Per-Copy

Creation Date **Apr 24, 2017**

End Date **Jul 5, 2017 2:00:00 PM EDT**

Start Date **May 19, 2017 10:47:23 AM EDT**

Awarded Date **Not Yet Awarded**

A2114041B1--01-01 Cost-per-Copy for Segments 1 through 3 Black and White						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
Toshiba Business Solutions, A Division of Toshiba America Business Solutions	First Offer - \$0.026	14909049 / each	\$387,635.274	Y	Y	
Product Code:		Supplier Product Code: Toshiba e-Studio				
Agency Notes:		Supplier Notes:				
ImageNet Consulting	First Offer - \$0.0285	14909049 / each	\$424,907.8965	Y	Y	
Product Code:		Supplier Product Code: K4350,K7500,K7600				
Agency Notes:		Supplier Notes:				
Canon Solutions America	First Offer - \$0.037	14909049 / each	\$551,634.813	Y	Y	
Product Code:		Supplier Product Code:				
Agency Notes:		Supplier Notes:				
Ricoh-USA	First Offer - \$0.058	14909049 / each	\$864,724.842	Y	Y	
Product Code:		Supplier Product Code: MP2555 /				
Agency Notes:		MP5055/ MP6055				
		Supplier Notes: Product specification sheet, attached.				

A2114041B1--01-02 Cost-per-Copy for Color Copies for segment four (4), Color Copiers						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
ImageNet Consulting	First Offer - \$0.037	2195638 / each	\$81,238.606		Y	
Product Code:		Supplier Product Code: X7500GX				
Agency Notes:		Supplier Notes:				
Canon Solutions America	First Offer - \$0.037	2195638 / each	\$81,238.606	Y	Y	
Product Code:		Supplier Product Code:				
Agency Notes:		Supplier Notes:				
Toshiba Business Solutions, A Division of Toshiba America Business Solutions	First Offer - \$0.065	2195638 / each	\$142,716.47	Y	Y	
Product Code:		Supplier Product Code: Toshiba e-Studio				
Agency Notes:		Supplier Notes:				
Ricoh-USA	First Offer - \$0.10	2195638 / each	\$219,563.80	Y	Y	
Product Code:		Supplier Product Code: MPC4054				
Agency Notes:		Supplier Notes: Product specification sheet, attached.				

A2114041B1--01-03 Cost-per-Copy for Black and White Copies for segment four (4), Color Copiers						
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs	
Canon Solutions America	First Offer - \$0.0048	2944016 / each	\$14,131.2768	Y	Y	
Product Code:		Supplier Product Code:				
Agency Notes:		Supplier Notes:				
ImageNet Consulting	First Offer - \$0.0146	2944016 / each	\$42,982.6336		Y	

Product Code: Agency Notes:		Supplier Product Code: X7500GX Supplier Notes:	
Toshiba Business Solutions, A Division of Toshiba America Business Solutions	First Offer - \$0.026	2944016 / each \$76,544.416	Y
Product Code: Agency Notes:		Supplier Product Code: Toshiba e-Studio Supplier Notes:	
Ricoh-USA	First Offer - \$0.058	2944016 / each \$170,752.928	Y Y
Product Code: Agency Notes:		Supplier Product Code: MPC 4504 Supplier Notes: Product specification sheet, attached.	

A2114041B1--01-04 Cost-per-Copy for Color Copies for segment five (5), Color Copiers

Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Canon Solutions America	First Offer - \$0.037	914849 / each	\$33,849.413	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
ImageNet Consulting	First Offer - \$0.0384	914849 / each	\$35,130.2016	Y	Y
Product Code: Agency Notes:		Supplier Product Code: X7600GX Supplier Notes:			
Toshiba Business Solutions, A Division of Toshiba America Business Solutions	First Offer - \$0.065	914849 / each	\$59,465.185	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Toshiba e-Studio Supplier Notes:			
Ricoh-USA	First Offer - \$0.10	914849 / each	\$91,484.90	Y	Y
Product Code: Agency Notes:		Supplier Product Code: MPC 6004 Supplier Notes: Product specification sheet, attached.			

A2114041B1--01-05 Cost-per-Copy for Black and White Copies for segment five (5), Color Copiers

Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Canon Solutions America	First Offer - \$0.0048	1226674 / each	\$5,888.0352	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			
ImageNet Consulting	First Offer - \$0.0136	1226674 / each	\$16,682.7664		Y
Product Code: Agency Notes:		Supplier Product Code: X7600GX Supplier Notes:			
Toshiba Business Solutions, A Division of Toshiba America Business Solutions	First Offer - \$0.026	1226674 / each	\$31,893.524		Y
Product Code: Agency Notes:		Supplier Product Code: Toshiba e-Studio Supplier Notes:			
Ricoh-USA	First Offer - \$0.058	1226674 / each	\$71,147.092	Y	Y
Product Code: Agency Notes:		Supplier Product Code: MPC 6004 Supplier Notes: Product specification sheet, attached.			

A2114041B1--01-06 Estimated Annual Value					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Canon Solutions America	First Offer - 82.66%	1 / each	82.66%	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: discount off of retail for the optional accessories that may be added in the future			
Ricoh-USA	First Offer - 66.00%	1 / each	66.00%	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: All equipment and services requested from Ricoh outside of the specific parameters of this request are offered from the U S Communities Contract (attached herein)# 4400003732.			
ImageNet Consulting	First Offer - 65.00%	1 / each	65.00%	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: All 7500 & 7600 Models use the same accessories.			
Toshiba Business Solutions, A Division of Toshiba America Business Solutions	First Offer - 60.00%	1 / each	60.00%	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:			

This is a five year contract. Bid Tabulation reflects annual estimated prices based on the annual estimated quantities.

Supplier Totals

f	ImageNet Consulting	\$600,942.1041	(6/6 items)		
	Bid Contact Ernest Rodriguez Erodriguez@imagenetconsulting.com Ph 786-235-0222	Address HIALEAH, FL 33016			
	Agency Notes:	Supplier Notes:	Head Attch: 		
f	Canon Solutions America	\$686,742.144	(6/6 items)		
	Bid Contact Mike King mking@csa.canon.com Ph 513-545-6330	Address 5600 Broken Sound Blvd BOCA RATON, FL 33487			
	Bid Notes We have submitted our cpcs for each segment and attached our pricing for the unit segments as well				
	Agency Notes:	Supplier Notes: We have submitted our cpcs for each segment and attached our pricing for the unit segments as well	Head Attch: 		
f	Toshiba Business Solutions, A Division of Toshiba America Business Solutions	\$698,254.869	(6/6 items)		
	Bid Contact Melissa Nemia mnemia@tbsfl.toshiba.com Ph 954-556-8366	Address 6401 Nob Hill Road Tamarac, FL 33321			
	Agency Notes:	Supplier Notes:	Head Attch: 		
f	Ricoh-USA	\$1,417,673.562	(6/6 items)		
	Bid Contact Ronald Phillips Ronald.Phillips@ricoh-usa.com	Address 2090 PalmBeach Lakes Blvd. West Palm Beach, FL 33409			

Ph 561-402-8248
Fax 561-640-0637

Bid Notes

Re: Solicitation A2114041B1

In response to your request, we are pleased to submit this proposal for your consideration. We recognize your right to negotiate and approve the terms and conditions of any contract following award and respectfully reserve the same right. We acknowledge that all contract terms and conditions must be mutually agreed upon by both of us. Specifically, we recognize your right to negotiate and approve the terms and conditions of any contract following award and respectfully reserve the same right, notwithstanding anything to the contrary in this proposal, including without limitation our response to all questions.

Our proposal represents our commitment with respect to pricing, equipment specifications and our proposed solution. Following bid award, we contemplate that we will both negotiate and sign, in the exercise of good faith, customary definitive agreement(s) to govern our relationship, and provide reasonable assurances of our authority to enter into such agreements. As is customary for transactions of this type, any acknowledgements each of us have made are qualified by the right to negotiate mutually acceptable terms. Our proposal is based upon the information provided by you, and the assumptions made by us in preparing our response. Any changes to information or assumptions may, if material, require modification. Upon award, we will be pleased to work with you to promptly finalize mutually acceptable contract terms and, if applicable, provide copies of appropriate contract forms for that purpose.

Sincerely,

Ronald B Phillips
Ricoh USA, Inc.

Agency Notes:

Supplier Notes:

Re: Solicitation A2114041B1

Head
Attch:



In response to your request, we are pleased to submit this proposal for your consideration. We recognize your right to negotiate and approve the terms and conditions of any contract following award and respectfully reserve the same right. We acknowledge that all contract terms and conditions must be mutually agreed upon by both of us. Specifically, we recognize your right to negotiate and approve the terms and conditions of any contract following award and respectfully reserve the same right, notwithstanding anything to the contrary in this proposal, including without limitation our response to all questions. Our proposal represents our commitment with respect to pricing, equipment specifications and our proposed solution. Following bid award, we contemplate that we will both negotiate and sign, in the exercise of good faith, customary definitive agreement(s) to govern our relationship, and provide reasonable assurances of our authority to enter into such agreements. As is customary for transactions of this type, any acknowledgements each of us have made are qualified by the right to negotiate mutually acceptable terms. Our proposal is based upon the information provided by you, and the assumptions made by us in preparing our response. Any changes to information or assumptions may, if material, require

modification. Upon award, we will be pleased to work with you to promptly finalize mutually acceptable contract terms and, if applicable, provide copies of appropriate contract forms for that purpose.

Sincerely,

Ronald B Phillips
Ricoh USA, Inc.

* * All bids/proposals submitted for the designated project are reflected on this tabulation sheet. However, the listing of the bid/proposal on this tabulation sheet shall not be construed as a comment on the responsiveness of such bid/proposal or as any indication that the agency accepts such bid/proposal as being responsive. The agency will make a determination as to the responsiveness of the vendor responses submitted based upon compliance with all applicable laws, purchasing guidelines and project documents, including but not limited to the project specifications and contract documents. The agency will notify the successful vendor upon award of the contract and, as according to the law, all bid/proposal responses received may be available for inspection at that time.

This is a five year contract. Bid Tabulation reflects annual estimated prices based on the annual estimated quantities.