



TO: Nancy Olesen
Purchasing Division
FROM: Alan W. Garcia, P.E., Director
Water and Wastewater Services
SUBJECT: Solicitation No.: Y2114070B1
Vacuum Sewer Cleaning Truck

Recommended Vendor: GS Equipment, Inc. d/b/a Great Southern Equipment Company
Recommended Group(s)/Line Item(s): 1
Initial Award Amount: \$398,870.00 Potential Total Amount: \$398,870.00
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor's financial background and/or rating and payment performance.
 Not applicable Payment will be made upon services rendered.

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

Vendor received an overall rating ≥ 2.59 on all evaluations.
 No evaluations within the past three years contained any items rated a score of 2 or less.
 Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
 Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
 Past evaluations are not relevant to the scope of this contract.
 No past Performance Evaluations exist in Contracts Central.

AND

Reference Verification Forms are attached.


OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: William Catlow TITLE: Skilled Trades Supervisor, Water and Wastewater Operations Division

SIGNATURE:  DATE: 6/19/17

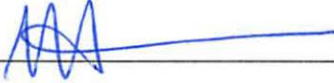
Concurrence: Vacuum Sewer Cleaning Truck

Director, Water and Wastewater

TYPED NAME OF SIGNER: Mark Darmanin

TITLE: Operations Division

SIGNATURE:



DATE:

6/20/17

TYPED NAME OF SIGNER: Alan W. Garcia, P.E.
(Individual authorized to administer the contract.)

Director, Water and Wastewater
TITLE: Services

SIGNATURE:



DATE:

6/21/17



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Y2114070B1, Vacuum Sewer Cleaning Truck
 Reference for: (Name of Firm) GS Equipment, Inc. d/b/a Great Southern Equipment Company
 Organization/Firm Name providing reference: Citrus County Road Maintenance Division
 Contact Name/Title: David Whitelaw/Director of Road Maintenance
 Contact E-mail: david.whitelaw@bocc.citrus.fl.us
 Contact Phone: 352-400-0602
 Name of Referenced Project: Vacuum Sewer Cleaning Truck
 Contract No. n/a
 Contract Amount: \$303,000
 Date Services Provided: November 2015

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Vacuum sewer truck, consultation of specifications, training of operators and follow up as requested.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By Name: William V. Curtis Title: Skills Trade Supervisor
 Division/Department: Water and Wastewater Service Date of Verification: 6/13/2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Y2114070B1, Vacuum Sewer Cleaning Truck
 Reference for: (Name of Firm) GS Equipment, Inc. d/b/a Great Southern Equipment Company
 Organization/Firm Name providing reference: City of Oldsmar
 Contact Name/Title: Janice Pierce
 Contact E-mail: jpierce@ci.oldsmar.fl.us
 Contact Phone: 813-443-8097
 Name of Referenced Project: Jet Vac
 Contract No. n/a
 Contract Amount: \$284,000
 Date Services Provided: October 2013

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 I have been dealing with GS Equipment, Inc. for 12 years and have purchased 4 pieces of equipment from them. They are the most honest and reliable dealers that I have dealt with. No matter how many times I have called for parts and advice, they have always been there. They stand by their products and assist you all the way from buying, delivery and training. I will continue to buy my equipment needs from them because I can trust them.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 We love our vac truck. We use it on a regular basis and have not had any problems.

References Checked By
 Name: Walter V. Curtis Title: Skills Trade Supervisor
 Division/Department: Water and Wastewater Services Date of Verification: 6/13/2017



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Y2114070B1, Vacuum Sewer Cleaning Truck
 Reference for: (Name of Firm) GS Equipment, Inc. d/b/a Great Southern Equipment Company
 Organization/Firm Name providing reference: City of Port St. Lucie
 Contact Name/Title: Rick Perkins
 Contact E-mail: rperkins@cityofpsl.com
 Contact Phone: 772-370-4396
 Name of Referenced Project: All Jet Vacuum
 Contract No. n/a
 Contract Amount: \$331,420
 Date Services Provided: December 2014

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 The service the vendor provided was outstanding. This piece of equipment was delivered on time. The vendor also provides operator training.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 The vendor has also provided additions as requested on this piece of equipment.

References Checked By Name: William V. Curtis Title: Skills Trade Supervisor
 Division/Department: Water and Wastewater Services Date of Verification: 6/20/2017