

PRICE ANALYSIS
Bid No. K2113673B1- HVAC Maintenance, Repairs & Emergency Services
 Agency: Facilities Management Division
 Agent: Alicia B. Kallish

| Item # | Description | Qty | Unit | Airmatic Controls, Inc. K2113673B1 | | Temptrol Air Conditioning, Inc. E1163614B1 | | % Difference |
|---|---|-----|------------|---------------------------------------|--------------------|--|------------|--------------|
| | | | | Price | Total | Price | Total | |
| Group 1 - Preventive Maintenance Services* | | | | | | | | |
| K2113673B1-01-01 | State of Florida Department of Health Bldg | 12 | month | \$300.00 | 3,600.00 | \$145.00 | \$1,740.00 | -51.7% |
| K2113673B1-01-02 | North Regional Health Center Hunter Bldg | 12 | month | \$600.00 | 7,200.00 | \$300.00 | \$3,600.00 | -50.0% |
| K2113673B1-01-03 | Paul Hughes Health Center Hughes Bldg | 12 | month | \$490.00 | 5,880.00 | \$300.00 | \$3,600.00 | -38.8% |
| K2113673B1-01-04 | Lauderhill Transfer Facility | 12 | month | \$190.00 | 2,280.00 | \$100.00 | \$1,200.00 | -47.4% |
| K2113673B1-01-05 | North Transit Customer Service Bldg #4 | 12 | month | \$450.00 | 5,400.00 | \$350.00 | \$4,200.00 | -22.2% |
| K2113673B1-01-06 | North Transit Operations Bldg #3 | 12 | month | \$350.00 | 4,200.00 | \$400.00 | \$4,800.00 | 14.3% |
| K2113673B1-01-07 | North Transit Maintenance Bldg #2 | 12 | month | \$425.00 | 5,100.00 | \$400.00 | \$4,800.00 | -5.9% |
| K2113673B1-01-08 | South Transit Ravenswood Facility | 12 | month | \$1,400.00 | 16,800.00 | NEW | N/A | NEW |
| K2113673B1-01-09 | Maintenance Bldg #1 | 12 | month | \$350.00 | 4,200.00 | NEW | N/A | NEW |
| K2113673B1-01-10 | South Transit Ravenswood Facility Bldg #2 | 12 | month | \$150.00 | 1,800.00 | \$200.00 | \$2,400.00 | 33.3% |
| K2113673B1-01-11 | BCL Administrative Bldg (all inclusive) | 12 | month | \$100.00 | 1,200.00 | \$100.00 | \$1,200.00 | 0.0% |
| | Broward County Landfill (BCL) Scalehouse | 12 | month | | | | | |
| | Group 1 Total: | | | | \$7,660.00 | | | |
| Group 2 - Parts and Materials** | | | | | | | | |
| K2113673B1-02-01 | Electronic Temperature Controller | 1 | each | \$250.00 | \$250.00 | N/A | N/A | N/A |
| K2113673B1-02-02 | Thermostat Non-Programmable | 5 | each | \$35.00 | \$175.00 | \$50.00 | \$250.00 | 42.9% |
| K2113673B1-02-03 | Thermostat Digital Programmable | 5 | each | \$40.00 | \$200.00 | \$100.00 | \$500.00 | 150.0% |
| K2113673B1-02-04 | Refrigeration Liquid Line Filter Drier 1/2 in | 3 | each | \$35.00 | \$105.00 | \$40.00 | \$120.00 | 14.3% |
| K2113673B1-02-05 | Refrigeration Liquid Line Filter Drier 7/8 in | 3 | each | \$50.00 | \$150.00 | \$60.00 | \$180.00 | 20.0% |
| K2113673B1-02-06 | Heat Pump Outdoor Unit 5 Ton | 1 | each | \$1,400.00 | \$1,400.00 | N/A | N/A | N/A |
| K2113673B1-02-07 | Compressor Semi-Hermetic | 1 | each | \$3,500.00 | \$3,500.00 | N/A | N/A | N/A |
| K2113673B1-02-08 | Compressor Hermetic Scroll | 1 | each | \$3,391.00 | \$3,391.00 | N/A | N/A | N/A |
| K2113673B1-02-09 | Mechanical Solenoid Unloader Valve | 3 | each | \$240.00 | \$720.00 | \$250.00 | \$750.00 | 4.2% |
| K2113673B1-02-10 | TXV Valve | 5 | each | \$60.00 | \$300.00 | N/A | N/A | N/A |
| K2113673B1-02-11 | FLUSH STARTER KIT with Actuator hose too | 5 | each | \$50.00 | \$250.00 | N/A | N/A | N/A |
| K2113673B1-02-12 | Modulating Value Actuator with Switch 120 | 3 | each | \$350.00 | \$1,050.00 | N/A | N/A | N/A |
| K2113673B1-02-13 | Condenser Fan Motor 1/2 HP | 1 | each | \$180.00 | \$180.00 | \$200.00 | \$200.00 | 11.1% |
| K2113673B1-02-14 | Motor 5 HP | 1 | each | \$745.00 | \$745.00 | N/A | N/A | N/A |
| K2113673B1-02-15 | Nitrogen | 260 | cubic foot | \$8.00 | \$2,080.00 | N/A | N/A | N/A |
| K2113673B1-02-16 | Refrigerant (Freon) R-22 Cylinder | 250 | pounds | \$27.00 | \$6,750.00 | \$12.00 | \$3,000.00 | -55.6% |
| K2113673B1-02-17 | Refrigerant (Freon) R-410 Cylinder | 75 | pounds | \$5.00 | \$375.00 | \$5.00 | \$375.00 | 0.0% |
| K2113673B1-02-18 | SC 15 Amp Fuse | 5 | each | \$3.00 | \$15.00 | \$5.00 | \$25.00 | 66.7% |
| K2113673B1-02-19 | Belt Drive Blower Wheel A10-10A | 3 | each | \$60.00 | \$180.00 | N/A | N/A | |
| | Group 2 Total: | | | | \$21,816.00 | | | |

Notes:

*1 - Group 1 - Other entity contracts have specific service requirements based on size, type and age of equipment.
 **2 - Group 2, Parts and Materials, not all items were on previous contract.

(Other entity bids priced at percentage discount off list -Broward County has no standard brand or equipment consistency.)

Broward County Purchasing exercised due diligence seeking other competitive procurements for evaluation.
 Below bids/contracts were reviewed and none were comparable:

- >City of Fort Lauderdale > City of Miramar
- >Riviera Beach > City of Coral Springs
- > St. Lucie County > City of Tamarac
- > City of Boca Raton > City of Coral Springs

| Group 3 - Labor Rates | Description | Qty | Unit | Airmatic Controls, Inc. | | Temptral Air Conditioning, Inc. | | City of Hollywood | | Thermo Air Conditioning, Inc. | | School District of Palm Beach County | |
|-----------------------|-------------------------------|-----|------|-------------------------|--------------------|---------------------------------|-------------|-------------------|-------------|-------------------------------|-------------|--------------------------------------|-------------|
| | | | | Price | Total | Price | Total | Price | Total | Price | Total | Price | Total |
| K2113673B1-03-01 | Repair Services Regular Hours | 185 | hour | \$110.00 | \$20,350.00 | \$90.00 | \$16,650.00 | \$100.00 | \$18,500.00 | \$102.00 | \$18,870.00 | \$60.00 | \$11,100.00 |
| K2113673B1-03-02 | Repair Services After Hours | 50 | hour | \$130.00 | \$6,500.00 | \$90.00 | \$4,500.00 | \$150.00 | \$7,500.00 | \$153.00 | \$7,650.00 | \$90.00 | \$4,500.00 |
| K2113673B1-03-03 | Emergency Services | 10 | hour | \$130.00 | \$1,300.00 | \$90.00 | \$900.00 | N/A | N/A | \$153.00 | \$1,530.00 | \$120.00 | \$1,200.00 |
| Group 3 Total: | | | | | \$28,150.00 | | \$22,050.00 | | | | \$28,050.00 | | \$16,800.00 |

| Description | Qty | Unit | Airmatic Controls, Inc. | | Airmatic Controls, Inc. | | Airmatic Controls, Inc. | | Independent Cost Estimate* | | |
|------------------|-------------------------------|------|-------------------------|----------|-------------------------|----------|-------------------------|----------|----------------------------|----------|-------------|
| | | | Price | Total | Price | Total | Price | Total | Price | Total | |
| K2113673B1-03-01 | Repair Services Regular Hours | 185 | hour | \$110.00 | \$20,350.00 | \$115.00 | \$21,275.00 | \$90.00 | \$16,650.00 | \$121.00 | \$22,385.00 |
| K2113673B1-03-02 | Repair Services After Hours | 50 | hour | \$130.00 | \$6,500.00 | \$140.00 | \$7,000.00 | \$115.00 | \$5,750.00 | \$154.00 | \$7,700.00 |
| K2113673B1-03-03 | Emergency Services | 10 | hour | \$130.00 | \$1,300.00 | \$200.00 | \$2,000.00 | \$115.00 | \$1,150.00 | \$165.00 | \$1,650.00 |
| Group 3 Total: | | | | | \$28,150.00 | | \$30,275.00 | | \$23,550.00 | | \$31,735.00 |

Awarded 2016

Awarded 2014

Award Criteria: Small Business Enterprise firm
Licensed Class "A" or "B" Air Conditioning or Mechanical Contractor
Minimum of one Broward County Licensed Mechanical Journeyman with minimum of 3 years experience

Notes:
Y1430102B1 awarded 7/17/2016 thru 7/16/2019
L1223303B1 awarded 5/16/2014 thru 8/15/2017

Consumer Price Index (CPI) for All Urban Consumers - Miami-Fort Lauderdale, FL increased 4.93% for period ending 2014 to latest published index.
Airmatic Controls, Inc. labor rates (Contract No. L1223303B1 awarded in 2014) compared to current bid, indicate an increase in cost of less than 2%, therefore, pricing is considered fair and reasonable based on Broward County requirements.

* Independent (Engineers) Cost estimate for WWS- Contract No. Y1430102B1