



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301
954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

MEMORANDUM

DATE: April 27, 2017

TO: Michal Durden, Purchasing Agent
Purchasing Division

THRU: Sandy-Michael McDonald, Director *SM*
Office of Economic and Small Business Development

FROM: Christopher Atkinson, Assistant Director *CA*
Office of Economic and Small Business Development

SUBJECT: RFP Z1434304P1 – Terminal 4 Checked Baggage Inspection System
Compliance Evaluation, Step II Process

The Office of Economic and Small Business Development has conducted a review of the County Business Enterprise (CBE) participation for the three (3) low bidders as provided by the Purchasing Division. Only firms who met the requirements from the Step I process under RFQ Z1434304R1 were permitted to submit bids for the Step II process. An overview of the three (3) low bidders' responses is as follows:

The CBE goal for the project: 22%

Met the CBE Requirements:

<u>Firm Name</u>	<u>Category</u>	<u>Agreed Price/Percentage</u>	
The Weitz Company, LLC (Prime)			
A&W Electric of Hollywood, Inc.	CBE	\$ 618,090.00	1.79%
A.B. Fire Equipment, Inc.	CBE	\$ 4,415.00	0.01%
AAA Steel Fabricators, Inc.	CBE	\$ 82,358.00	0.24%
Alen Construction Group, Inc.	CBE	\$ 817,759.00	2.37%
Basulto Management Consulting, Inc.	CBE	\$ 2,287,937.00	6.62%
Construction Recruiters America Staffing, Inc.	CBE	\$ 1,074,500.00	3.11%
Edge Electric, Inc.	CBE	\$ 49,000.00	0.14%
Francis Engineering, Inc.	CBE	\$ 383,163.00	1.11%
LTB Electrical Services, Inc.	CBE	\$ 2,150,000.00	6.22%
Rico Insulation & Services of Broward, Inc.	CBE	\$ 63,000.00	0.18%
VDCO Tech, Inc.	CBE	\$ 107,725.00	0.31%
Total CBE Participation		\$ 7,637,947.00	22.09%

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The Weitz Company, LLC (Prime) continued:

Contract Amount: \$34,571,737.14

CBE Participation: 22.09% (\$7,637,947.00/\$34,571,737.14)

Met the CBE Requirements (continued):

<u>Firm Name</u>	<u>Category</u>	<u>Agreed Percentage</u>
The Whiting-Turner Contracting Company (Prime)		
A&W Electric of Hollywood, Inc. (2nd tier)	CBE	2.20%
AAA Steel Fabricators, Inc.	CBE	0.30%
Big Dog Construction, Inc.	CBE	4.50%
Big Dog Construction, Inc. (3rd tier)	CBE	9.00%
Bon's Barricades, Inc.	CBE	0.20%
Central Broward Construction, Inc.	CBE	0.45%
Construction Recruiters America Staffing, Inc. (2nd tier)	CBE	0.60%
Construction Recruiters America Staffing, Inc. (2nd tier)	CBE	2.70%
Francis Engineering, Inc.	CBE	0.40%
Gartek Engineering Corporation	CBE	0.75%
Quest Engineering Services & Testing, Inc.	CBE	0.25%
Resources Plus, Inc. d/b/a Express Employment Professionals	CBE	0.20%
Sovereign Construction Services, Inc.	CBE	<u>0.45%</u>
Total CBE Participation		22.00%

Contract Amount: \$32,802,663.00

CBE Participation: 22.00%

Did Not Meet the CBE Requirements:

<u>Firm Name</u>	<u>Category</u>	<u>Agreed Percentage</u>
Munilla Construction Management, LLC d/b/a MCM (Prime)		
A&W Electric (2nd tier)	CBE	1.70%
AAA Steel Fabricators	CBE	0.29%
Construction Recruiters America Staffing, Inc. (2nd tier)	CBE	1.21%
Construction Recruiters America Staffing, Inc. (2nd tier)	CBE	0.46%
Hammond & Associates, Inc.	CBE	0.14%
Hurricane Resistant Construction	CBE	0.01%
S&F Engineers, Inc.	CBE	<u>0.12%</u>
Total CBE Participation		3.93%

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Munilla Construction Management, LLC d/b/a MCM (Prime) (continued):

Contract Amount: \$41,180,883.00

CBE Participation: 3.93%

CBE Compliance Comments:

The Weitz Company, LLC (Weitz) and The Whiting-Turner Contracting Company (Whiting-Turner) met the Step II CBE requirements. Munilla Construction Management, LLC d/b/a MCM (MCM) did not meet the Step II CBE requirements. Per Section 1-81.5 of the Broward County Business Opportunity Act of 2012, Weitz and Whiting-Turner submitted respective LOIs that met the CBE goal. They were permitted three (3) business days to provide CBE participation information that was not included with their respective submittals. Weitz and Whiting-Turner provided the requested information within the stipulated time frame. MCM submitted LOIs that were short of the established goal and requested an evaluation of their good faith efforts in their attempt to meet the goal. MCM was provided with three (3) business days to provide CBE participation information that was not included with their respective submittals inclusive of evidence of any and all efforts made to meet the established goal. While MCM provided the requested information within the allotted timeframe, MCM nevertheless failed to demonstrate good faith effort by virtue of the fact that other respondents were able to meet the goal.

It should be noted that Whiting-Turner provided the CBE participation percentages for each of its subcontractors but not a dollar amount as indicated in its Letters of Intent (LOIs). Similarly, Weitz provided the CBE subcontract dollar amounts but not the corresponding percentages for its respective subcontractors as indicated in its LOIs. The participation percentages listed above for Weitz's subcontractors were obtained by dividing the total dollar amount of the company's submittal by the respective CBE subcontract amounts. Weitz has confirmed their CBE participation to be 22.09%. MCM provided both CBE participation percentages and dollar amounts for each of its subcontractors.

CBE Compliance History:

The following is a report of the proposer's CBE compliance history for projects completed within the last five (5) years of the RFP's opening date:

MCM:

Completed Projects

	<u>CBE Goal</u>	<u>CBE Commitment</u>	<u>CBE Attainment</u>
• Contract No. H1180125C1, Improvement to Pembroke Road (Silver Shores Blvd. to SW 145th Ave.)*	25%	25.01%	37.78%

**The OESBD has not yet completed a final CBE Evaluation for this project. The project, however, is currently reflected in Contracts Central as having been completed. The attainment data reported above was obtained directly from Contracts Central.*

At this time, the OESBD cannot report the CBE compliance history of completed projects for Weitz and Whiting-Turner as none exist within last five (5) years of the RFP's opening date.

cc: Freddy Castillo, Small Business Development Manager, OESBD
Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD