



AGREEMENT SUMMARY

1. Other Contracting Party:

ROYAL CARIBBEAN CRUISES, LTD. (RCL)

2. Proposed Action:

X New Contract [] Amendment, Number [] Renewal [] Extension

3. Document Type (select one):

Passenger Cruise Terminal and Berth User Agreement

4. Purpose/Description:

This motion requests approval for an eight-year, nine-month Passenger Cruise Terminal and Berth User Agreement with RCL

5. Special Provisions (select if applicable):

- [] Living Wage Program [] SBE Sheltered Market Program
[] Workforce Investment Pilot Program [] M/WBE Program
[] Federal DBE/ACDBE program [] In-Kind Match Required: \$ _____ or _____ %
[] CBE Program [] Cash Match Required: \$ _____ or _____ %

6.a. Effective Dates (for new agreements only):

Start : January 1, 2018
End: September 30, 2026

6.b. Effective Dates (amendments only):

- [] No Change
[] End date has changed from _____ to _____.
[] Term has from _____ to _____.

7. Contract Administrator:

Name: Steven Cernak
Phone: 954-468-3516

8. Contract Type:

- [] Cost reimbursement [] Open-end
[] Firm fixed price [] Time and materials
[] Performance-based X Other PASSENGER CRUISE TERMINAL AND BERTH USER AGREEMENT

9.a. Contract Value (new contracts)

Table with 2 columns: Description, Value. Rows: Actual/Estimated, Base amount (182,334,643), Reimbursables, Optional Services, Total contract value (182,334,643).

9.b. Contract Value (amendments only)

Table with 2 columns: Description, Value. Rows: No change/Actual/Estimated, Original approved contract value, Approved previous adjustments, Value of this action, Amended total contract value.

10. Payment Method

- [] Lump Sum Payment
[] Milestone or Progress-Based
[] Scheduled or Time-Based
X Other PORT USER CHARGE (PUC)

PAYMENTS MADE BY RCL BASED ON INVOICED PASSENGER MOVEMENTS PER SHIP CALL STARTING AT \$14.00 PER EMBARK, DISEMBARK, OR IN TRANSIT PASSENGER.

11. Payment Terms

Payments due within 60 calendar days of invoice for port use charges with passenger volume reports due to the Port within 5 business days of cruise ship departures.

12. Cost Adjustment

- [] Not Applicable [] Fixed Percentage - ___% [] Actual Cost
[] CPI or other Index [] Fixed Amount - \$_____ X Other: PUC RATE TO INCREASE ANNUALLY BASED ON THE LOWER OF 3.5% OR THE SIMPLE AVERAGE ANNUAL TARIFF INCREASES FOR WHARFAGE AND DOCKAGE.

13. Equity Program Participation Summary

- a. County established M/WBE, SBE, CDBE, CBE, DBE or ACDBE participation goal for this action or project: _____
b. Contractor-committed M/WBE, SBE, CDBE, CBE, DBE or ACDBE participation goal planned for this action or project: _____
c. M/WBE, SBE, CDBE, CBE, DBE or ACDBE participation to date: _____

<p>14. Renewal or Extension Terms: ONE 4-YEAR AND ONE 5-YEAR OPTION, EACH WITH A REOPENER FOR PORT USER CHARGE BILLING RATES AND MINIMUM GUARANTEES.</p>	<p>15. Termination and Cancellation Provisions</p> <p>For Cause: DEFAULT BASED ON FIVE SPECIFIC TRIGGERING EVENTS INCLUDING DISCONTINUING OPERATIONS FOR 30 DAYS AND FAILURE TO PAY.</p> <p>For Convenience:</p>
<p>16. Deliverables, milestones or scope of this action:</p>	<p>REVENUE GUARANTEES EACH YEAR BASED ON A COMPUTED PORT USER CHARGE AND MINIMUM PASSENGER MOVEMENT GUARANTEE. RCL ELIGIBLE FOR ANNUAL PASSENGER MOVEMENT VOLUME INCENTIVE PAYMENT BASED ON ACTUAL PASSENGER MOVEMENTS EXCEEDING SPECIFIED THRESHOLDS.</p>
<p>17. List terms, considerations or deviations from standard county form.</p>	<p>NOT APPLICABLE</p>