



**OFFICE OF ECONOMIC AND SMALL BUSINESS
DEVELOPMENT**

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MEMORANDUM

DATE: June 11, 2014

TO: Ian Mitchell, Project Administrator
Facilities Management Division

THRU: Sandy-Michael McDonald, Director *SM*
Office of Economic and Small Business Development

FROM: Christopher Atkinson, Assistant Director *CA*
Office of Economic and Small Business Development

SUBJECT: Contract No. M0783112A1 – CBE Compliance Evaluation for
Second Amendment and for Work Authorization for Building
Automation, Fire Alarm & Card Access Systems Maintenance,
Repair, Upgrades and Replacement Services
Prime: Johnson Controls, Inc.

The Office of Economic and Small Business Development (OESBD) has conducted a County Business Enterprise (CBE) participation review of Johnson Controls, Inc. An overview is provided as follows:

The CBE goal for the project is 20% for optional services.

<u>CBE Firms</u>	<u>Reported Amount</u>	<u>Verified Amount</u>
Citizens Protection, Inc.	\$ 84,967.34	\$ 84,967.34
Quarry Systems, Inc.	\$ 33,371.03	\$ 33,371.03
Fire Controls, Inc.	\$ 6,850.00	\$.00*
TOTAL:	\$125,188.37	\$118,338.37

- Original Contract Amount: \$4,969,926.66
- Total Payments to Prime to Date for Optional Services: \$609,836.41
- Total Verified Payment to CBE Certified Firms: \$125,188.37
- Total CBE Participation: 19% (\$118,338.37/\$609,836.41)

Contract No. M0783112A1 - Building Automation, Fire Alarm & Card Access Systems
Maintenance, Repair, Upgrades and Replacement Services
CBE Compliance Evaluation
Prime: Johnson Controls, Inc

Compliance Comments:

To date, Johnson Controls, Inc. has attained 19% CBE participation on the project, based on verified amounts. Fire Controls, Inc. was not able to verify reported amounts within the required time frame due to an IT outage. Based on reported amounts, Johnson Controls, Inc. would have attained 21% CBE participation. Johnson Controls, Inc. has indicated they are confident they will continue to meet future CBE participation goals. The CBE participation amounts were verified by independent payment verification process.

cc: Claudja Henry, Project Manager, Facilities Management Division
Pamela Danberg, Small Business Development Specialist, OESBD