



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301

954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

**MEMORANDUM**

**DATE:** March 28, 2014

**TO:** Gregory M. Balicki, Director  
Water and Wastewater Engineering Division

**THRU:** Sandy-Michael McDonald, Director *SM*  
Office of Economic and Small Business Development

**FROM:** Christopher L. Atkinson, Assistant Director *CL*  
Office of Economic and Small Business Development

**RE:** **Bid No. Y1205806C1**  
**NRWWTP Bid Package A- Injection Well Booster Pumps**  
**County Business Enterprise Participation Review**

The Office of Economic and Small Business Development has conducted a review of the respondents' County Business Enterprise (CBE) participation for the above-referenced project. Seven (7) bids were received and the three (3) lowest bids were reviewed. An overview is provided as follows:

The CBE participation for this contract is 27%.

**Met the CBE Requirements:**

<u>Firm</u>	<u>Category</u>	<u>Percentage</u>
Kirlin Florida, LLC (Prime) Brown and Brown Electric, Inc.	CBE	32.99%

- Contractor's Bid Amount: \$10,457,000.00
- CBE Participation Goal Proposed: 32.99%

<u>Firm</u>	<u>Category</u>	<u>Percentage</u>
Poole & Kent Company of Florida (Prime)		
Pam Blount Plumbing & Supplies, Inc.	CBE	14.97%
Faithful and True, Inc.	CBE	<u>12.91%</u>
	<b>Total</b>	<b>27.88%</b>

- Contractor's Bid Amount: \$10,687,000.00
- CBE Participation Goal Proposed: 27.88%

**Did not meet the CBE Requirements:**

<u>Firm</u>	<u>Category</u>	<u>Percentage</u>
Cardinal Contractors, Inc. (Prime)		
HVAC Sales and Service, Inc.	CBE	1.80%
Tropic Fence, Inc.	CBE	<u>0.15%</u>
	<b>Total</b>	<b>1.95%</b>

- Contractor's Bid Amount: \$10,529,528.00
- CBE Participation Goal Proposed: 1.95%

**Compliance Comments**

Kirlin Florida, LLC and Poole and Kent Company of Florida, Inc. have submitted the required information and are deemed compliant with the program requirements.

Cardinal Contractors, Inc. failed to meet the CBE participation goal, but provided documentation of their good faith effort for review. Our evaluation of their good faith effort found that they failed to meet the minimum standards, as consistent with Section 1-81.5 (e) (3) of the Broward County Business Opportunity Act of 2012. Further, upon review of all seven (7) of the submitted bids, four (4) bidders met or exceeded the 27% required participation, while Cardinal Contractors submitted Letters of Intent for only 1.95% CBE participation. Therefore, it is determined that Cardinal Contractors, Inc. is non-compliant to the CBE program requirements.

cc: James Vose Jr., Small Business Development Specialist, OESBD  
Robert Sarkies, Project Manager II, WWS  
Ilyse Valdivia, Purchasing Agent III, Purchasing Division