




TRANSPORTATION DEPARTMENT

Transit Division / Maintenance

3201 WEST COPANS ROAD, POMPANO BEACH, FL 33069 • 954-357-8300 • FAX 954-357-8350

USER CONCURRENCE

DATE: April 7, 2014
TO: Nancy Olesen, Purchasing Division
FROM: Tim Garling, Director
Transit Division 
SUBJECT: Solicitation No. L1168501B1, Transit Buses, 40- and 60-foot

CONCURRENCE:

- ☒ The Transportation Department/Transit Division has reviewed the response(s) submitted for specification compliance and vendor responsibility. I have reviewed all documents including the Vendor Questionnaire and/or the Instructions to Bidders Supplement, and after careful evaluation, I concur with the recommendation for award to: NABI Bus, LLC for Group 1 in the estimated one-year amount of \$8,597,347.53 which includes all options in the estimated one-year amount of \$456,098.43 and the two-year potential estimated amount of \$17,105,341.57; and for Group 2 in the estimated one-year amount of \$4,503,142.04 which includes all options in the estimated one-year amount of \$677,427.04 and the two-year potential estimated amount of \$8,607,596.65 for a two-year potential estimated amount for Group 1 and Group 2 of \$ 25,712,938.22.
- ☐ I have reviewed the Vendor's financial background/D&B Report and am satisfied with the Vendor's rating and payment performance.
- ☒ Not applicable – It is determined that D&B is not needed in this instance. NABI was recently purchased by New Flyer which provided them with a large financial backing. Both New Flyer and NABI are financially sound companies who have conducted business with BCT for many years. This order does not warrant concerns of financial instability.
- ☒ I have reviewed the response to the Vendor Questionnaire in regards to litigation history and there is no issue of concern.
- ☐ A particular issue of concern was identified justifying additional information from the County Attorney's Office as attached.
- ☒ I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:
- ☒ The Vendor received an overall rating above 2.59 on all evaluations.
- ☐ The Vendor received a rating 2.59 or less on one or more evaluations. Reasons for concurrence in light of this performance are attached.
- ☒ The Vendor received a score of "2" or less on one or more individual items on past evaluations. Summary of discussion(s) with past Project Manager(s) is/are attached.
- ☐ No evaluations within the past three (3) years contained any items rated a score of "2" or less.
- ☐ Past evaluations are not relevant to the scope of this contract. Reference Verification Forms are attached.
- ☒ The award amount exceeds the mandatory bid amount. Reference Verification Forms attached.

OR

☐ No past Performance Evaluations exist in Contracts Central; Reference Verification Forms attached.

NON-CONCURRENCE:

☒ I do not concur with recommendation to award to NABI Bus, LLC for Group 3. Reason for non-concurrence: NABI Bus, LLC failed to meet the specification requirements for the front door.

TYPED NAME OF SIGNER: Harold Tutt
(Individual authorized to administer the contract.)

Transit Manager,
TITLE: Maintenance

SIGNATURE: Harold Tutt

DATE April 7, 2014

Tutt, Harold

From: Dilapi, Joe
Sent: Monday, April 07, 2014 1:46 PM
To: Tutt, Harold
Subject: NABI PERFORMANCE

In the past several performance evaluations scores pertaining to NABI's "Timeliness/Delivery" and "Quality" were somewhat below the standard we would expect from a major vendor.

The issue of "Timeliness/Delivery" has since improved as NABI has accelerated the sourcing of parts to manufacturers within the U.S. thus improving on lead times and availability of product.

The assigning of well-experienced inside staff to handle BCT has had a very positive effect on the procurement of parts. Although more work needs to be done in the future, NABI has taken the steps necessary to supply product in a more timely & acceptable manner.

With this in mind NABI's performance in this category would rate a "3" or the equivalent of "Fair".

The issue of "Quality" has also improved at NABI. For years BCT staff struggled with misinformation provided in the manuals supplied by NABI.

This course has changed and many corrections & updates to these existing manuals have been produced & supplied by NABI.

This of course allows storekeepers & mechanics to more quickly & accurately identify & obtain the parts needed to complete the job.

This is a marked improvement for NABI in this category.

With this in mind NABI's performance in this category would rate a "3" or the equivalent of "Fair".

Joseph R. DiLapi
Material Control Spvrs

Reference Verification Form

Recommended Vendor Name:	NABI Bus, LLC	
Broward County Project Title:	Transit Buses, 40 and 60-foot	
Broward County Solicitation Number:	L1168501B1	
Reference Organization Project Title:	Purchase Transit Buses	
Name Of Firm/Reference Organization Contact Information:	Contact Name:	Richard Daly
	Contact Company:	Paul Revere Transit
	Contact Title:	General Manager
	Contact Telephone:	617-224-2615
Comments:	Agency purchased a total of 40 NABI buses. There were minor issues identified during delivery but NABI was very responsive in correcting these issues. The buses are operating with very few issues, however, the operators complain the front door of the articulated buses close too slow.	
Date Contract Services Provided:	July 2013 to current.	
References Checked By:	Name:	Harold Tutt
	Title:	Transit Manager, Maintenance
	Division/Department:	Transit Division/Transportation Department
Date Of Verification:	3/17/2014	

Reference Verification Form

Recommended Vendor Name:	NABI Bus, LLC	
Broward County Project Title:	Transit Buses, 40 and 60-foot	
Broward County Solicitation Number:	L1168501B1	
Reference Organization Project Title:	Transit Buses, 40, 42 and 60-foot	
Name Of Firm/Reference Organization Contact Information:	Contact Name:	Alex Bengochea
	Contact Company:	Broward County Transit
	Contact Title:	Superintendent of Maintenance
	Contact Telephone:	954-357-8332
Comments:	Broward County Transit has purchased several orders of NABI buses in 40, 42 and 60-foot lengths. Buses experiences minor in-service issues upon delivery but NABI provided a team of engineers and mechanics to work through these issues. Reliability of the buses improved with time. A common complaint among operations is that on the 60-foot buses, the front plug door closes too slow to maintain schedules.	
Date Contract Services Provided:	January 2005 to current.	
References Checked By:	Name:	Harold Tutt
	Title:	Transit Manager, Maintenance
	Division/Department:	Transit Division/Transportation Department
Date Of Verification:	3/17/2014	

Reference Verification Form

Recommended Vendor Name:	NABI Bus, LLC	
Broward County Project Title:	Transit Buses, 40 and 60-foot	
Broward County Solicitation Number:	L1168501B1	
Reference Organization Project Title:	Transit Buses, 40-foot	
Name Of Firm/Reference Organization Contact Information:	Contact Name:	Fred Shields
	Contact Company:	Miami Dade Transit
	Contact Title:	Special Projects Administrator II
	Contact Telephone:	305-742-8241
Comments:	Miami has purchased several orders of NABI buses in 40 and 60-foot lengths. Buses experienced minor in-service issues upon delivery, but NABI was quick to provide a team of engineers and mechanics to work through these issues. Reliability of the buses have improved with time. It is felt that NABI is more responsive in follow up with transit property after delivery of buses then other bus manufacturers.	
Date Contract Services Provided:	January 2009 to current.	
References Checked By:	Name:	Harold Tutt
	Title:	Transit Manager, Maintenance
	Division/Department:	Transit Division/Transportation Department
Date Of Verification:	4/2/2014	