

Three-Question Matrix and Reference Checks
RFP Number: R1171027P1
Engineering and Design Services Southport Phase IX Container Yard

Ranking	1	2	3	4	5
Company Name	BEA Architects, Inc.	Craven Thompson & Associates, Inc	DeRose Design Consultants, Inc.	HDR Engineering, Inc.	Calvin Giordano & Associates, Inc.
Questions					
1. Have the vendors taken any exceptions to the County's Standard Terms and Conditions?	NO EXCEPTIONS	NO EXCEPTIONS	NO EXCEPTIONS	NO EXCEPTIONS	NO EXCEPTIONS
2. Do the vendors have comparable government experience?	Canaveral Port Authority Port of Miami San Diego Unified Port District	Central Broward Water Control District City of Oakland Park Town of Davie	City of Ft. Lauderdale Seawood Builders - Riverland Park Multi-Purpose Facility Port Everglades	FDOT District 4 Jacksonville Port Authority Port of Miami	City of Oakland Park City of Weston Lucas Marine Construction - Canaveral Port Authority Relocation Projects
3. Have the vendors' references been checked?	YES (Attached)	YES (Attached)	YES (Attached)	YES (Attached)	YES (Attached)

PROJECT: **RFP R1171027P1**

PROJECT TITLE: **Engineering and Design Services for Southport Phase IX Container Yard**

RFP FIRM: **BEA Architects, Inc.**

Date of Verification: **1/28/14**

Reference Organization: **Canaveral Port Authority**

Project Verified: **Cruise Terminal No. 6, Cape Canaveral, FL**

Person Contacted: **Dave Perley, AIC**

Title of Contact: **Sr. Director - Construction**

Telephone/email: **321-783-7831x216/ dperley@portcanaveral.com**

Questions	Yes	No
1. Was the firm the Prime Contractor?		
2. Did the firm supervise and coordinate the work of the subcontractor/s?		
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?		
Good firm to work with. We are using them again.		
Verified by		
Mike Saltzman		

PROJECT: **RFP R1171027P1**

PROJECT TITLE: **Engineering and Design Services for Southport Phase IX Container Yard**

RFP FIRM: **BEA Architects, Inc.**

Date of Verification: **1/28/14**

Reference Organization: **Ivey's Construction, Inc.**

Project Verified: **Cruise Terminal No. 1, Cape Canaveral, Florida**

Person Contacted: **Rocky Johnson**

Title of Contact: **Vice President**

Telephone/email: **321-403-3071/ rjohnson@iveycon.org**

Questions	Yes	No
1. Was the firm the Prime Contractor?		
2. Did the firm supervise and coordinate the work of the subcontractor/s?		
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Ivey's offers the highest recommendation possible for BEA's insight and understanding of Cruise terminal form, function and operational requirements within budgeted parameters. Outstanding teamwork.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: BEA Architects, Inc.

Date of Verification: 1/30/14

Reference Organization: POMTOC

Project Verified: POMTOC Cargo Yard Complex, Port of Miami, FL

Person Contacted: Jorge P. Rovirosa

Title of Contact: V. P.

Telephone/email: 305-373-4765 X-1403/ Jorge@Farovi.com

Questions	Yes	No
1. Was the firm the Prime Contractor?		
2. Did the firm supervise and coordinate the work of the subcontractor/s?		
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Extremely pleased with the project completed by BEA which has significantly enhanced our ability to increase production thru our gates and at the same time reducing truckers dwell time. The gate system designed/installed by BEA was the first manless system in South Florida. BE also successfully installed the same system in PEV. The entire project was delivered on time and within budget.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: BEA Architects, Inc.

Date of Verification: 1/19/14

Reference Organization: San Diego Unified Port District

Project Verified: B Street Cruise Terminal, Port of San Diego, California

Person Contacted: Mark McIntire

Title of Contact:

Telephone/email: 619-686-8064/ mmcintire@portofsandiego.org

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: Calvin, Giordano & Associates, Inc.

Date of Verification: 2/18/14

Reference Organization: City of Oakland Park

Project Verified: Multiple Utilities Projects General Consultant

Person Contacted: Harris Hamid, P.E.

Title of Contact: _____

Telephone: (954)630-4477

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Very Timely and responsible. Helped in procuring start grants.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: Calvin, Giordano & Associates, Inc.

Date of Verification: 2/17/14

Reference Organization: City of Weston

Project Verified: Continuing Professional Services

Person Contacted: Denise Barrett

Title of Contact:

Telephone: (954) 385-2000

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Only the highest regard, very responsive.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: Calvin, Giordano & Associates, Inc.

Date of Verification: 2/18/14

Reference Organization: Lucas Marine Construction

Project Verified: Canaveral Port Authority Relocation Projects

Person Contacted: Elyzzah Heffernan

Title of Contact: _____

Telephone: (772) 286-5094

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Dave Decker is very knowledgeable about permitting.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: Craven Thompson & Associates, Inc.

Date of Verification: 2/14/14

Reference Organization: Central Broward Water Control District

Project Verified: N30 Canal Culvert Extension

Person Contacted: Michael Crowley

Title of Contact: District Engineer

Telephone: 954-432-5110

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Staff is very professional, been working with them for years.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: Craven Thompson & Associates, Inc.

Date of Verification: 2/14/14

Reference Organization: City of Oakland Park

Project Verified: Utility Consulting Services

Person Contacted: Harris Hamid, P.E.

Title of Contact: Director

Telephone: 954-630-4477

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Very approachable staff whenever needed.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: Craven Thompson & Associates, Inc.

Date of Verification: _____

Reference Organization: Town of Davie

Project Verified: Eastside Master Drainage Study

Person Contacted: Will Allen

Title of Contact: Redevelopment Administrator

Telephone: 954-797-2093

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Very responsive and take care of any thing we needed.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: DeRose Design Consultants, Inc.

Date of Verification: 2/17/14

Reference Organization: City of Ft. Lauderdale

Project Verified: Fire Station 35

Person Contacted: Mark Friedman

Title of Contact: _____

Telephone/email: 954-828-5952/mfriedman#fortlauderdale.gov

Questions	Yes	No
1. Was the firm the Prime Contractor?		X
2. Did the firm supervise and coordinate the work of the subcontractor/s?		X
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
DDC was the MEP engineer for the job. Designs were performed by City in house staff. Excellent firm, will use them again.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: DeRose Design Consultants, Inc.

Date of Verification: 2/17/14

Reference Organization: CPZ Architects

Project Verified: Camp Seminole BSA

Person Contacted: Chris Zimmerman

Title of Contact: _____

Telephone/email: 954-792-8525/chris@cpzarchitects.com

Questions	Yes	No
1. Was the firm the Prime Contractor?		X
2. Did the firm supervise and coordinate the work of the subcontractor/s?		X
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
MEP sub as well as structural and civil. Currently using them on another project.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: DeRose Design Consultants, Inc.

Date of Verification: 2/17/14

Reference Organization: Seawood Builders

Project Verified: Riverland Park Multi-Purpose Facility

Person Contacted: Betty Masi

Title of Contact: _____

Telephone/email: 954-421-4200/bmasi@seawoodbuilders.com

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Recommend without reservation.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: HDR Engineering, Inc.

Date of Verification: 2/14/14

Reference Organization: FDOT District 4

Project Verified: Eller Drive Loop Design Build (2005)

Person Contacted: Ramon Sierra

Title of Contact: _____

Telephone: 305-470-5100

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Very responsive and good to work with.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: HDR Engineering, Inc.

Date of Verification: 2/13/14

Reference Organization: Jacksonville Port Authority

Project Verified: Blount Island Marine Terminal

Person Contacted: Joe Miller

Title of Contact: _____

Telephone: 904-357-3001

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Did a great job, very proactive and responsive.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: HDR Engineering, Inc.

Date of Verification: 2/13/14

Reference Organization: Massport Capital Programs Department

Project Verified: Paul W. Conley Container Terminal

Person Contacted: Kevin McWeeney

Title of Contact: _____

Telephone: 617-568-5952

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Multi phase project. Design was on time, still under construction. Project manager was very responsive.		
Verified by		
Mike Saltzman		

PROJECT: RFP R1171027P1

PROJECT TITLE: Engineering and Design Services for Southport Phase IX Container Yard

RFP FIRM: HDR Engineering, Inc.

Date of Verification: 2/14/14

Reference Organization: Port of Miami

Project Verified: Wharves Strengthening Program

Person Contacted: Elizabeth Ogden

Title of Contact: _____

Telephone: 305-347-5521

Questions	Yes	No
1. Was the firm the Prime Contractor?	X	
2. Did the firm supervise and coordinate the work of the subcontractor/s?	X	
3. Were you satisfied with the firms overall performance?	X	
4. Was the project completed on time?	X	
5. Was the project completed within the approved budget?	X	
6. Would you utilize this firm again?	X	
Do you have any other comments?:		
Chuck Sinclair was good at keeping on track.		
Verified by		
Mike Saltzman		