



FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT
PURCHASING DIVISION

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6065 • FAX 954-357-8535

DATE: June 22, 2010
TO: Michal Durden, BCAD Purchasing Agent
FROM: Robert Pence, Director, BCAD Facilities Maintenance
RE: Bid No. Z0795006B1, Furnish and Install Pre-Condition Air Conditioners and Ground Power Units on Passenger Boarding Bridges at Fort Lauderdale-Hollywood International Airport

CONCURRENCE:

- The Aviation Department has reviewed the bid submitted by Inet Airport Systems for specification compliance and vendor responsibility. I have reviewed all documents including the Supplement to Bid/Tender Form (Bidder's Questionnaire) and after careful evaluation, I concur with award to: Inet Airport Systems in the amount of \$4,307,394.00.
- I have reviewed the D&B Report and am satisfied with the Vendor's rating and payment performance.
 - Not applicable
- I have reviewed the response to the Vendor/Bidder's Questionnaire in regards to litigation history and there is no issue of concern.
 - A particular issue of concern was identified justifying additional information from the County Attorney's Office as attached.
 - Not applicable – Give Reason: On the bidder's response they indicated that there were no claims, arbitrations, administrative hearings, and/or lawsuits brought against the vendor in the last three (3) years. A search of the Clerk of the Courts for Broward, Miami-Dade, and Palm Beach Counties, as well as the federal PACER Case Locator database did not produce any results within the last three years.
- I have reviewed the Vendor's Past Performance Evaluations and the Vendor received an overall rating above 2.59 on all evaluations.
 - No Past Performance Evaluations found in PMIS; verification and comments pertaining to Vendor's prior work history, as indicated in the Vendor/Bidder's Questionnaire, is attached.

NON-CONCURRENCE:

- I do not concur.
Reason for non-concurrence: _____

The processing of the award of this item(s) is contingent upon receipt of this Memorandum of Concurrence, which should be returned to the Purchasing Division within three (3) working days for commodities or ten (10) working days for construction/contractual services.

TYPED NAME OF SIGNER: Robert Pence TITLE: Director, BCAD Maintenance
SIGNATURE: DATE: 6/22/10

Concurrence Reference Verification Matrix Form

FIRM NAME:	INET Airport Systems Inc	
PROJECT TITLE:	<i>Bid No. Z0795006B, Furnish and Install Pre-Condition Air Conditioner and Ground Power Units on Passenger Boarding Bridges at Fort Lauderdale-Hollywood International Airport.</i>	
REFERENCE ORGANIZATION:	Indianapolis International Airport	
REFERENCE ORGANIZATION CONTACT INFORMATION:	Contact Name:	Scott Lawson
	Contact Title:	Maintenance Manager
	Contact Telephone:	317-487-5389
COMMENTS:	<p>400 Hz Ground Power Units – Excellent. 60 ton PC A/C Unit – Reliable/minimum VFD failures.</p> <p>INET Airport Systems Inc. standing behind their equipment/warranty.</p>	
DATE CONTRACT SERVICES PROVIDED:	Installed in 2007	
REFERENCES CHECKED BY:	Name:	Bob Block 
	Title:	Assistant Director Facilities Maintenance
DATE OF VERIFICATION:	June 10, 2010	

***Verify as many references as necessary to assist in the determination of responsibility.**

Concurrence Reference Verification Matrix Form

FIRM NAME:	INET Airport Systems Inc	
PROJECT TITLE:	<i>Bid No. Z0795006B, Furnish and Install Pre-Condition Air Conditioner and Ground Power Units on Passenger Boarding Bridges at Fort Lauderdale-Hollywood International Airport.</i>	
REFERENCE ORGANIZATION:	Denver International Airport	
REFERENCE ORGANIZATION CONTACT INFORMATION:	Contact Name:	Ray Taylor
	Contact Title:	Acting Superintendent
	Contact Telephone:	303-342-2986
COMMENTS:	400 Hz Ground Power Units – Excellent. 60 ton PC A/C Unit – Acceptable	
DATE CONTRACT SERVICES PROVIDED:	Installed in 2006	
REFERENCES CHECKED BY:	Name:	Bob Block 
	Title:	Assistant Director Facilities Maintenance
DATE OF VERIFICATION:	June 1, 2010	

***Verify as many references as necessary to assist in the determination of responsibility.**

Concurrence Reference Verification Matrix Form

FIRM NAME:	INET Airport Systems Inc	
PROJECT TITLE:	<i>Bid No. Z0795006B, Furnish and Install Pre-Condition Air Conditioner and Ground Power Units on Passenger Boarding Bridges at Fort Lauderdale-Hollywood International Airport.</i>	
REFERENCE ORGANIZATION:	Salt Lake International Airport	
REFERENCE ORGANIZATION CONTACT INFORMATION:	Contact Name:	Bruce Arnold
	Contact Title:	Commissioning Manager
	Contact Telephone:	801-575-2337
COMMENTS:	400 Hz Ground Power Units – Excellent. 60 ton PC A/C Unit – INET had multiple failures and is currently replacing all units	
DATE CONTRACT SERVICES PROVIDED:	Currently	
REFERENCES CHECKED BY:	Name:	Bob Block <i>Bob Block</i>
	Title:	Assistant Director Facilities Maintenance
DATE OF VERIFICATION:	June 4, 2010	

***Verify as many references as necessary to assist in the determination of responsibility.**