



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

MEMORANDUM

DATE: July 9, 2010

TO: Leahann Licata, Purchasing Agent III
Purchasing Division

FROM: Christopher Atkinson, Small Business Development Manager
Office of Economic and Small Business Development 

SUBJECT: Sole Source for AMS Advantage Solution Software Maintenance and Support with CGI Technologies and Solutions Inc.

Consistent with the submitted Purchasing Agent's Review form and supporting documentation, the project mentioned above has been designated as a sole source by the Director of the Purchasing Division (Broward County Purchasing Code Section 21.34). The Office of Economic and Small Business Development has accepted the designation for this project and the Sheltered Market does not apply.

This assessment is made based upon examination of the scope of work and advice of and justification for the sole source as submitted to the Office of Economic & Small Business Development by the Purchasing Division. Please contact the Office of Economic & Small Business Development at 954/357-6400 with any concerns.

cc: Norman Taylor, Director, Office of Economic and Small Business Development
Shelia Pitts-Howard, Assistant to the Director, OESBD
Freddy Justino Castillo, Small Business Development Manager, OESBD
Marcia Young, Small Business Development Manager, OESBD
Adrienne Britto, Specialist, OESBD



Enterprise Technology Services
540 S.E.3rd Avenue, Suite 300 • Fort Lauderdale, Florida 33301 • 954-357-8500 • FAX 954-357-6601

INTEROFFICE MEMORANDUM

Date: 05/06/2010
To: Brenda Billingsley, Director
Purchasing Division
From: Jeff Mowry, CIO *J.M.*
Enterprise Technology Services
Re: SOLE SOURCE REQUEST TO EXTEND AMS ADVANTAGE SOLUTION SOFTWARE MAINTENANCE AND SUPPORT

I have reviewed the following sole source justification and concur with subject request, fully understanding the implications of Section 838.22 of Florida Statutes:

- (2) "It is unlawful for a public servant, with corrupt intent to obtain a benefit for any person or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole source contract for commodities or services."
- (5) "Any person who violates the section commits a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, s. 775.084."

Enterprise Technology Services Division (ETS) is requesting sole source procurement with CGI Technologies and Solutions, Inc. (CGI) for AMS Advantage Solution Software (AMS Advantage) support and maintenance for a one year period and four optional annual renewal periods for a total of \$2,231,403.33. We feel that this amount is negotiable and should be less based on our expectation of what software support and maintenance should cost.

The AMS Advantage software is proprietary to CGI and no other vendors or resellers can provide support, maintenance, or upgrades on this product. With approximately 6,000 employees and an annual budget of more than \$4 billion, the County utilizes the AMS Advantage software suite for Financial Management, Procurement Management, Performance Budgeting, and Reporting. Sole source procurement will ensure support is available on the current AMS Advantage system and allow time to determine the appropriate next steps of either going through a competitive bid process for a new system or continuing with the current vendor as a sole source provider.

The current system maintenance contract with CGI, Broward Contract Number A08ITS5M, expires September 30, 2010. A quick market survey was conducted and found the following companies that provide Financial Management software for the public sector:

- SunGard
- Information Development Consultants
- Oracle
- SAP
- Lawson
- Tyler Technologies, Inc.
- Munis

Switching to a new vendor would require significant cost and time to implement. Due to the time constraints of the expiring contract, we respectfully request your concurrence on the approval so we may proceed with negotiations with CGI. Please contact Carlos Alvarado at (954) 357-5716 or via e-mail at calvarado@broward.org with any questions.

cc: Rita Yeh
Jeanette Washington

Attachments


Broward County Board of County Commissioners

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