

PURCHASING AGENT'S REPORT

MEMO FOR THE RECORD

DATE: July 8, 2010
TO: Brenda J. Billingsley, Director
Thru: John A. Kunzman, CPPO, Purchasing Manager, Purchasing Division
FROM: Leahann Licata, CPPB, Purchasing Agent III, Supervisor *L 7/8/10*
SUBJECT: Sole Source, Sole Brand Procurement Request to negotiate directly with CGI Technologies and Solutions, Inc. for AMS Advantage Solution Software maintenance and support

REFERENCE: Request to Negotiate ESTIMATED VALUE PER YEAR: \$402,824.75

USING DIVISION[S]: Enterprise Technology Services Division

DESCRIPTION: AMS Advantage Solution Software maintenance and support

ACTION: NUMBER OF VENDORS SOLICITED: N/A

NUMBER OF BIDS RECEIVED: N/A

AGENT ANALYSIS:

Enterprise Technology Services (ETS) is requesting to negotiate a Second Amendment to the Support and Maintenance Agreement Between **CGI Technologies and Solutions, Inc.**, formerly known as (f/k/a) CGI-AMS, Inc., f/k/a American Management Systems, Inc., doing business as AMS of Delaware, Inc., and Broward County for the County's critical financial software, including Financials, Projects and Grants, Procurement, Fixed Assets, Inventory Management, Budget Management and Reporting mechanisms. The support and maintenance aspects of the agreement include Internet Access, Help Desk Support, Baseline Product Software Releases, Defect Corrections and Issue and Defect Priorities.

On July 12, 1988 (Item No. 56), the Board approved a sole source agreement between Broward County and American Management Systems to install, modify, and license a financial information system.

On January 6, 2004 (Item No. 16), the Board approved a sole source agreement between Broward County and American Management System, d/b/a AMS of Delaware, Inc., now known as CGI Technologies and Solutions, Inc., for support and maintenance of the County's Advantage Financial System Software for one year with four one-year renewals.

On September 23, 2008 (Item No. 10), the Board approved the First Amendment to the sole source Agreement between Broward County and CGI Technologies and Solutions, Inc., for support and maintenance of the County's Advantage Financial System Software for one year with one, one-year renewal option.

ETS is requesting to negotiate a Second Amendment to the Agreement with CGI Technologies and Solutions, Inc., for AMS Advantage Solutions Software support and maintenance for a one-year period with four one-year renewal options.

To extend the agreement

This software maintenance is proprietary to CGI and is not available through any other vendor and/or distributor. Continuing software maintenance and support is crucial to ensure all critical financial data is maintained throughout the County. Switching to a new vendor would require significant cost and time to implement. Additionally, this recommendation will allow time to determine the appropriate next steps of either going through a competitive procurement process to consider replacing AMS Advantage Solutions Software or to continue the utilization of AMS Advantage Solutions Software as a one reasonable sole source.

RECOMMENDATION

Recommend: CGI Technology and Solutions, Inc.

Reason(s):

The Purchasing Agent and Enterprise Technology Services have determined that the one reasonable sole source for this project is CGI Technology and Solutions, Inc.

PREPARED BY: Leahann Licata, CPPB, Purchasing Agent III, Supervisor

APPROVAL AUTHORITY

Recommend DISAPPROVE

Reason/suggested action (if disapproved):

Julia A. King for

Signature/Title

7/8/10

Date

Brenda J. Billingsley

Must go to Board for approval of amendment



Enterprise Technology Services

540 S.E.3rd Avenue, Suite 300 • Fort Lauderdale, Florida 33301 • 954-357-8500 • FAX 954-357-5601

INTEROFFICE MEMORANDUM

Date: 05/06/2010

To: Brenda Billingsley, Director
Purchasing Division

From: Jeff Mowry, CIO *J.M.*
Enterprise Technology Services

Re: SOLE SOURCE REQUEST TO EXTEND AMS ADVANTAGE SOLUTION SOFTWARE MAINTENANCE AND SUPPORT

I have reviewed the following sole source justification and concur with subject request, fully understanding the implications of Section 838.22 of Florida Statutes:

(2) "It is unlawful for a public servant, with corrupt intent to obtain a benefit for any person or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole source contract for commodities or services."

(5) "Any person who violates the section commits a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, s. 775.084."

Enterprise Technology Services Division (ETS) is requesting sole source procurement with CGI Technologies and Solutions, Inc. (CGI) for AMS Advantage Solution Software (AMS Advantage) support and maintenance for a one year period and four optional annual renewal periods for a total of \$2,231,403.33. We feel that this amount is negotiable and should be less based on our expectation of what software support and maintenance should cost.

The AMS Advantage software is proprietary to CGI and no other vendors or resellers can provide support, maintenance, or upgrades on this product. With approximately 6,000 employees and an annual budget of more than \$4 billion, the County utilizes the AMS Advantage software suite for Financial Management, Procurement Management, Performance Budgeting, and Reporting. Sole source procurement will ensure support is available on the current AMS Advantage system and allow time to determine the appropriate next steps of either going through a competitive bid process for a new system or continuing with the current vendor as a sole source provider.

Broward County Board of County Commissioners

Sue Gunzburger • Kristin D. Jacobs • Albert C. Jones • Ken Keech • Ilene Lieberman • Stacy Ritter • John E. Rodstrom, Jr. • Diana Wasserman-Rubin • Lois Waxler
www.broward.org

The current system maintenance contract with CGI, Broward Contract Number A08ITS5M, expires September 30, 2010. A quick market survey was conducted and found the following companies that provide Financial Management software for the public sector:

- SunGard
- Information Development Consultants
- Oracle
- SAP
- Lawson
- Tyler Technologies, Inc.
- Munis

Switching to a new vendor would require significant cost and time to implement. Due to the time constraints of the expiring contract, we respectfully request your concurrence on the approval so we may proceed with negotiations with CGI. Please contact Carlos Alvarado at (954) 357-5716 or via e-mail at calvarado@broward.org with any questions.

cc: Rita Yeh
Jeanette Washington

Attachments



Broward County Board of County Commissioners

Sue Gunzburger • Kristin D. Jacobs • Albert C. Jones • Ken Keech • Ilana Lieberman • Stacy Ritter • John E. Rodstrom, Jr. • Diana Wasserman-Rubin • Lois Wexler
www.broward.org